```
WEBVTT
00:00:00.000 --> 00:00:04.889
Things that can we start? Yeah, sure. 1 minute.
2
00:01:26.549 --> 00:01:31.019
Sir, we are online please proceed the proceedings.
00:01:31.019 --> 00:01:34.260
Yes, sir to all.
00:01:34.260 --> 00:01:41.370
Undercover select entity system. I welcome you all for this tone and external
general meeting of the company. I request our chairman to receive the meeting.
00:01:41.370 --> 00:01:46.769
Thank you.
00:01:46.769 --> 00:01:50.489
Ladies and gentlemen.
7
00:01:50.489 --> 00:01:57.780
I have great pressure in welcoming you all to this 26 annual general meeting of
energy systems limited.
00:01:57.780 --> 00:02:03.180
Is it quorum being present? I know call the meeting to order.
00:02:03.180 --> 00:02:07.709
Let me introduce the directors and the senior executives.
10
00:02:07.709 --> 00:02:10.860
The executive director.
11
00:02:10.860 --> 00:02:16.379
To start developing managing director and managing director.
12
```

00:02:16.379 --> 00:02:19.409

```
The whole time director.
13
00:02:19.409 --> 00:02:24.930
We're not told them director misses not only for Tim director.
14
00:02:24.930 --> 00:02:29.550
Independent directors.
15
00:02:29.550 --> 00:02:33.330
Let's face.
16
00:02:33.330 --> 00:02:38.460
On executive director, it says they cannot.
17
00:02:38.460 --> 00:02:41.939
Senior executives miss our killer.
18
00:02:41.939 --> 00:02:45.870
Chief Financial Officer Mr. Kumar company secretary.
19
00:02:45.870 --> 00:02:50.099
I would like to inform the members that.
20
00:02:50.099 --> 00:02:53.430
Optimist representatives of the statutory already.
21
00:02:53.430 --> 00:02:56.759
Says Deloitte Hoskins and they'll be.
22
00:02:56.759 --> 00:03:00.750
The accountants secretarial auditor are.
23
00:03:00.750 --> 00:03:12.900
Partner it's internal auditor or present here in this meeting.
24
00:03:12.900 --> 00:03:16.979
Ladies and gentlemen.
```

```
00:03:16.979 --> 00:03:20.759
The Register of director key manager.
26
00:03:20.759 --> 00:03:28.199
Director's surrounding and the contracts and arrangements in which the directors
and campus.
27
00:03:28.199 --> 00:03:34.229
Interested maintained by the company in accordance with the Persians of the company
2013.
28
00:03:34.229 --> 00:03:40.560
Are made available in W. W. dot you working India com.
29
00:03:40.560 --> 00:03:44.610
And members may view the same during the continuance of this meeting.
30
00:03:44.610 --> 00:03:47.909
After login by using their ID and password.
31
00:03:47.909 --> 00:03:52.199
Not this for shareholders later, 14, June 2021.
32
00:03:52.199 --> 00:03:59.879
Or convening the 26 annual general meeting along with the copy of the annual report
for the air and that was March 2021.
33
00:03:59.879 --> 00:04:03.449
Have already been circulated through email to those members.
34
00:04:03.449 --> 00:04:07.379
So, email addresses or registered with the person.
35
00:04:07.379 --> 00:04:11.610
Or companies register in time for agents.
36
00:04:11.610 --> 00:04:15.569
Page that we submitted.
```

```
37
00:04:15.569 --> 00:04:19.079
The requirement of sending physical copies of the notice.
38
00:04:19.079 --> 00:04:22.139
Of the GM and the annual report for the financial year.
39
00:04:22.139 --> 00:04:25.620
202,021 has been dispense with.
40
00:04:25.620 --> 00:04:28.620
By the 5 closed issued by dmcc.
41
00:04:28.620 --> 00:04:33.060
The is taken as.
42
00:04:33.060 --> 00:04:37.230
Not report on the financial statements for the company.
43
00:04:37.230 --> 00:04:43.500
For the year that was March 2000, June does not have any qualifications for
observations.
44
00:04:43.500 --> 00:04:48.720
Or comments on financial transactions are matters having any adverse effect on the.
45
00:04:48.720 --> 00:04:52.860
Functioning of the company auditors have given clean report.
46
00:04:52.860 --> 00:04:56.610
It has already been circulated to the members of the company.
47
00:04:56.610 --> 00:05:01.110
Auditors report the stack and as read the secretary.
48
00:05:01.110 --> 00:05:05.939
Report for the year in the March has no qualification.
```

```
49
00:05:05.939 --> 00:05:12.149
E, working in accordance with the permission for the companies, like 2013.
50
00:05:12.149 --> 00:05:15.750
And amended rules, the company had provided remote.
51
00:05:15.750 --> 00:05:21.300
Electronic voting facility on the central services in the limited.
52
00:05:21.300 --> 00:05:25.889
You working platform for trends, transacting the businesses.
53
00:05:25.889 --> 00:05:30.029
Contained the notice to all the shareholders as the company.
54
00:05:30.029 --> 00:05:33.839
After the cutoff date of 19, July 2021.
55
00:05:33.839 --> 00:05:39.420
The remote day waiting period, convinced on 23rd and 21.
56
00:05:39.420 --> 00:05:43.199
9 am, and they ended on 2221.
57
00:05:43.199 --> 00:05:48.569
Ibm remote devoting module was disabled a bit of.
58
00:05:57.870 --> 00:06:04.680
Members send the cutoff date. That is 19 2021.
59
00:06:04.680 --> 00:06:09.990
Who did not pass the road through remote, devoting, make cost their.
60
00:06:09.990 --> 00:06:15.209
During this meeting, and members who have voted through remote, you cannot.
61
00:06:15.209 --> 00:06:18.540
```

```
62
00:06:18.540 --> 00:06:23.040
The board of directors and appointed.
63
00:06:23.040 --> 00:06:30.449
Versus P is remote, can company company secretaries as a user for the conducting.
64
00:06:30.449 --> 00:06:33.870
In a transparent manner, you process.
65
00:06:33.870 --> 00:06:38.939
For the remote as well as for the working during the annual general meeting.
66
00:06:38.939 --> 00:06:42.720
Now, I request company secretary to proceed with the agenda for.
67
00:06:42.720 --> 00:06:45.870
Yes.
68
00:06:45.870 --> 00:06:53.399
Members who have not cast their host remotely voting may work now through by
providing their user ID and the password during this meeting.
69
00:06:53.399 --> 00:07:00.120
The voting platform of W. W. W dot devoting India dotcom. Dns deal W. W. dot.
70
00:07:00.120 --> 00:07:03.269
Dot com will be available for the members.
71
00:07:03.269 --> 00:07:07.860
Until end of this meeting following subject matter of the resolutions are proposal
in the notice.
72
00:07:07.860 --> 00:07:13.019
Under the solution that's number 1 and I've already defense the statements of the
company.
```

Again, 3 working during during the meeting.

```
00:07:13.019 --> 00:07:16.199
For the financially oriented March 30 was 2021.
74
00:07:16.199 --> 00:07:21.839
The reports of the board of directors and auditors there on ordinary resolution is
a final dividend.
75
00:07:21.839 --> 00:07:25.889
Resolution number 3 appointment. Mr. the director of the company.
76
00:07:25.889 --> 00:07:30.930
Resolution number 4 on the resolution appointment of Mrs. VC Melanie as a director
of the company.
77
00:07:30.930 --> 00:07:34.560
Special business, here's the number of fight.
78
00:07:34.560 --> 00:07:39.660
Special resolution appointment of Mr.
79
00:07:39.660 --> 00:07:44.699
Solution number 6 special resolution appointment of Mr director.
80
00:07:44.699 --> 00:07:48.779
Resolution number 7, ordinary solution.
81
00:07:48.779 --> 00:07:52.769
Resolution number 8, special resolution approval of the company.
82
00:07:52.769 --> 00:07:56.160
Resolution number 9, special resolution authorization to create.
83
00:07:56.160 --> 00:08:00.000
Charge and properties of the company both present and future resolution number 10.
84
00:08:00.000 --> 00:08:07.529
So, resolution approval for giving loan guarantee, or providing security under
section 100 of the company side. 2013.
```

```
85
00:08:07.529 --> 00:08:12.660
The link for voting is already enabled and shareholders are requested to call the
cost. There would thank you.
86
00:08:12.660 --> 00:08:17.129
Ladies and gentlemen.
87
00:08:17.129 --> 00:08:21.449
To control I, thank you for sharing your precious time.
88
00:08:21.449 --> 00:08:24.480
And for passion to listening to me.
89
00:08:24.480 --> 00:08:29.759
Now, I request or many directed to the shareholders.
90
00:08:29.759 --> 00:08:35.850
Regarding the performance of the company for the financial year 202,202,021.
91
00:08:35.850 --> 00:08:43.230
We will.
92
00:08:40.259 --> 00:08:43.288
We will know are different.
93
00:08:56.009 --> 00:09:00.750
Good evening and the warm welcome to 1 at all.
94
00:09:00.750 --> 00:09:05.610
I take pleasure in thanking all of our valuable shareholders.
95
00:09:05.610 --> 00:09:08.850
For attending our 26th today.
96
00:09:08.850 --> 00:09:12.750
We have been attending the last 2 in online.
```

```
And unfortunately, we see the opportunity to meet you all in person.
98
00:09:17.340 --> 00:09:22.889
Hopefully, we will come out of the corporate situation soon, and we assume normalcy
in all aspects.
99
00:09:22.889 --> 00:09:27.299
And as here as a result of Coby.
100
00:09:27.299 --> 00:09:32.429
Uh, the, uh, week, 52 of, uh, financially at 201,920.
101
00:09:32.429 --> 00:09:35.580
We could not get the type of role for the completed projects.
102
00:09:35.580 --> 00:09:41.590
And as a result, the previous year Q4 top line, slightly dipped, uh.
103
00:09:41.190 --> 00:09:46.259
Uh, however, during Q1 sales dropped also due to the.
104
00:09:46.259 --> 00:09:54.710
Manufacturing was locked down and, uh, you know, for the month of April and may,
uh, whereas the expenses continued as we had.
105
00:09:52.110 --> 00:09:56.370
Uh, whereas the expenses continued as we had to support the employees.
106
00:09:56.370 --> 00:10:02.460
That was a situation in Q1 of, uh, financially or 202,021.
107
00:10:02.460 --> 00:10:09.000
But, fortunately, the project team at all of our construction sites.
108
00:10:09.000 --> 00:10:14.909
Continued that excellent contribution by working even during the log down period.
109
```

00:09:12.750 --> 00:09:17.340

```
And we could state steady our operations better during all quarters of the
financial.
110
00:10:20.549 --> 00:10:24.990
We, thank for granting his permission.
111
00:10:24.990 --> 00:10:28.379
To continue with the power project, concession activities.
112
00:10:28.379 --> 00:10:31.769
Even during the peak of the times.
113
00:10:31.769 --> 00:10:38.250
So, as I, as a result, we have added about capacity to reach.
114
00:10:38.250 --> 00:10:42.419
80 plus megawatt during the financially at 2021.
115
00:10:42.419 --> 00:10:47.580
Until March, and by December 2021 we will crossover.
116
00:10:47.580 --> 00:10:52.320
1st, milestone of 100, plus megawatt and solar.
117
00:10:52.320 --> 00:10:56.700
The solar team from Bangalore.
118
00:10:56.700 --> 00:11:01.769
Offers have very good support with the high 1 category modules.
119
00:11:01.769 --> 00:11:06.629
To all of our projects and to are valuable customers as well.
120
00:11:06.629 --> 00:11:10.500
And our director is Visa and only will present the highlights of for.
121
00:11:10.500 --> 00:11:18.720
```

00:10:14.909 --> 00:10:20.549

Solar module, manufacturing capability and the support being extended across the country and also to some of the export customers.

122

00:11:18.720 --> 00:11:22.259

The sales through our distribution channel.

123

00:11:22.259 --> 00:11:27.279

Shows positive growth, and we encourage your team to enhance our distribution partner network.

124

00:11:27.279 --> 00:11:32.730

More and, um, our sale and plant has been extending a very good support.

125

00:11:32.730 --> 00:11:36.929

By supplying the model mounting systems and the balance of systems.

126

00:11:36.929 --> 00:11:43.440

But all of our customer projects, distribution, channel requirements, and our own projects.

127

00:11:43.440 --> 00:11:47.340

Coming back on the Foundry division.

128

00:11:47.340 --> 00:11:50.940

A week or 10 around our foundries performance by.

129

00:11:50.940 --> 00:11:56.279

Increase focus on cost control measures and better utilization of resources.

130

00:11:56.279 --> 00:11:59.549

Despite the steep price increase of steel scrap across the globe.

131

00:11:59.549 --> 00:12:06.960

The 3 boundaries to get them contributed to 61.6 crowds of foreign exchange earnings.

132

00:12:06.960 --> 00:12:11.100

And then going forward, we expect to ramp up this, uh, performance for the.

```
133
```

00:12:11.100 --> 00:12:16.919

Um, as you all know, the product situation was not, uh.

### 134

00:12:16.919 --> 00:12:22.019

Great, uh, from the import point of it, although we enjoy the benefit of products benefits.

### 135

00:12:22.019 --> 00:12:31.169

For our Foundry exports, but most of our solar parts imported are in U. S dollar and the dollar appreciation has inserted in.

### 136

00:12:31.169 --> 00:12:37.769

Um, you know, uh, kind of weak and bottom line, but nevertheless, the company has performed quite well.

### 137

00:12:37.769 --> 00:12:44.970

Which, uh, my colleague, the financials later, as you all know, we have.

### 138

00:12:42.210 --> 00:12:45.970

As you all know, we have a unique strength of.

# 139

00:12:45.970 --> 00:12:52.080

Complete solar power system company and my colleagues will brief the individual verticals under then.

# 140

00:12:52.080 --> 00:12:58.320

I take this opportunity to thank all my colleagues and select systems limited.

## 141

00:12:58.320 --> 00:13:04.860

And the colleagues of our subsidy companies for the excellent contribution during the tough and challenging times.

## 142

00:13:04.860 --> 00:13:08.700

I also thank.

# 143

00:13:08.700 --> 00:13:13.919

I have a chairman, our board of directors for the able guidance.

```
00:13:12.720 --> 00:13:17.009
For their able guidance and support I also extend.
145
00:13:17.009 --> 00:13:22.409
My sincere thanks to our auditors. The auditor.
146
00:13:22.409 --> 00:13:25.590
And all the professionals have been rendering.
147
00:13:25.590 --> 00:13:32.519
Professional support round the 2 s and I wish you all are safe and chair. 4 times I
head. Thank you very much.
148
00:13:58.470 --> 00:14:05.159
Yes, please proceed.
149
00:14:05.159 --> 00:14:11.559
Already a good evening to all present in particular.
150
00:14:09.039 --> 00:14:12.990
Only person the calculate. Hello?
151
00:14:12.990 --> 00:14:19.679
Right. I'm proceed. Yes.
152
00:14:19.679 --> 00:14:25.080
Yes, I would like to extend a very warm. Welcome to all our shareholders.
153
00:14:25.080 --> 00:14:29.220
The 26 day, GM or select energy systems limited.
154
00:14:29.220 --> 00:14:34.409
The year end, 2021 has been a very good year for the company despite the
challenges.
155
00:14:34.409 --> 00:14:41.730
What about by the pandemic? I would like to take you through the a performance
snapshot of a company.
```

```
00:14:58.705 --> 00:14:59.934
For the year ended 21.
157
00:15:00.720 --> 00:15:04.049
Our income from operations have been 104.5.
158
00:15:04.049 --> 00:15:08.759
Be close and other income for 32.79 grows.
159
00:15:08.759 --> 00:15:12.960
Even a total revenue of 217.32 grows.
160
00:15:12.960 --> 00:15:19.320
Post at expenses of 158.13 close, we have a strong a breakdown of 59.19.
161
00:15:19.320 --> 00:15:24.149
Moving forward.
162
00:15:24.149 --> 00:15:32.340
Uh, I would like to take you through some of our key highlights as you would notice
the current. We have had a growth in the revenue for around 30%.
163
00:15:32.340 --> 00:15:35.639
And the growth of around 60%.
164
00:15:35.639 --> 00:15:38.700
A company has been.
165
00:15:38.700 --> 00:15:44.700
A company has donated 1 crew during May 2021 to TN covert relief.
166
00:15:44.700 --> 00:15:49.110
1, I would pay us for a quick relief from this pandemic.
167
00:15:49.110 --> 00:15:55.620
As empty was stating our investments and projects are very close to a 100 Mega.
What.
```

```
00:15:55.620 --> 00:16:00.809
Uh, point mark with the 12 Mega what installed during the current.
169
00:16:00.809 --> 00:16:05.850
And, uh, our expansion plans of 16, Mega, what which is under progress.
170
00:16:05.850 --> 00:16:11.940
With where we assigned to company Hudson, and then Italian company and signals.
171
00:16:11.940 --> 00:16:19.919
These are the revenue streams for a company.
172
00:16:19.919 --> 00:16:24.629
For the year ended 31st, March 2021 for our entire group.
173
00:16:24.629 --> 00:16:28.409
Which are divided as allies and castings.
174
00:16:28.409 --> 00:16:35.700
Sale of Pavel for total types. I interrupted castings traded goods installations
and others.
175
00:16:35.700 --> 00:16:40.889
The revenue trend for the PDF.
176
00:16:40.889 --> 00:16:45.090
Where we have achieved 185 gross during the current period.
177
00:16:45.090 --> 00:16:51.509
Which is the highest during the period from 14 to 21 similar line.
178
00:16:51.509 --> 00:17:02.250
Where we have 59 cross, which is the highest from 14 to 21.
179
00:17:02.250 --> 00:17:10.470
Taking us through the consolidated results, the turnover for the group has been
252.5 across.
```

```
180
00:17:10.470 --> 00:17:13.828
And a strong a bit of 80.31 course.
181
00:17:13.828 --> 00:17:20.460
Despite the fact that we would have, we had to take an impairment hit up 6.91 close
during the.
182
00:17:20.460 --> 00:17:25.529
Where the company's confident of recovering the losses in the coming years.
183
00:17:25.529 --> 00:17:29.220
As we have initiative as we are very strongly initiating.
184
00:17:29.220 --> 00:17:36.180
The switch from to the 3rd party, thank you.
185
00:17:36.204 --> 00:17:51.595
Eva.
186
00:17:51.690 --> 00:17:57.240
To the performance and the industry highlights.
187
00:17:57.240 --> 00:18:03.940
Mr.
188
00:18:00.960 --> 00:18:04.079
Mr.
189
00:18:04.079 --> 00:18:07.980
Thank you thank you chairman.
190
00:18:07.980 --> 00:18:15.369
Good afternoon to all shareholders and a board of directors. I extend very warm.
Welcome to you on.
191
00:18:15.369 --> 00:18:20.970
Of course, as already stated, we are, uh.
```

```
192
00:18:20.970 --> 00:18:26.430
Conducting this for the 2nd year, uh, by video conferencing.
193
00:18:26.430 --> 00:18:32.880
And we hope, but next year we will be all back to normal and meet you all in
person.
194
00:18:32.880 --> 00:18:39.990
As the performance of the company has been already highlighted by.
195
00:18:39.990 --> 00:18:44.160
And Mr. and by our.
196
00:18:44.160 --> 00:18:48.660
Cfo, I only 2 X. um, uh.
197
00:18:48.660 --> 00:18:52.859
Like, to share some challenges of the.
198
00:18:52.859 --> 00:18:57.809
During this pandemic period, and of course, we are able to.
199
00:18:57.809 --> 00:19:01.109
Uh, meet those challenges.
200
00:19:01.109 --> 00:19:04.319
And perform threaded correctly.
201
00:19:04.319 --> 00:19:08.670
In this financing here as you all are aware.
202
00:19:08.670 --> 00:19:14.609
The raw material is 1 of the major inputs, especially the solar panels.
203
00:19:14.609 --> 00:19:18.180
And the balance of systems, et cetera.
```

```
00:19:18.180 --> 00:19:22.200
And, you know, the price impact.
205
00:19:22.200 --> 00:19:25.230
It is really, uh.
206
00:19:25.230 --> 00:19:29.009
They can see a lot of keeping on our casting versus.
207
00:19:29.009 --> 00:19:32.460
Uh, the actual project, the value.
208
00:19:32.460 --> 00:19:39.930
The, as, you know, Ali mediums, and all has gone up by 165% of last year in the
last 1 here.
209
00:19:39.930 --> 00:19:45.420
To no, and the copper around 150% of the cost and then still.
210
00:19:45.420 --> 00:19:49.170
It is a peak of 200%.
211
00:19:49.170 --> 00:19:53.549
But this will be an impact for the coming year also.
212
00:19:53.549 --> 00:19:57.750
But for the last year, it was continuously keep on increasing.
213
00:19:57.750 --> 00:20:03.960
But, uh, with the help of our team and, uh, planning, uh, ahead of the.
214
00:20:03.960 --> 00:20:08.670
Uh, project schedules, we could plan our materials.
215
00:20:08.670 --> 00:20:13.799
And, uh, with a better management of the field team, and the cost control.
216
00:20:13.799 --> 00:20:18.630
```

```
217
00:20:18.630 --> 00:20:22.890
Well, within that time, barring the.
218
00:20:22.890 --> 00:20:26.099
Government the delays due to.
219
00:20:26.099 --> 00:20:29.549
Uh, the approval process and lockdown, etc.
220
00:20:29.549 --> 00:20:36.210
But, however, we hope this, uh, situation will improve.
221
00:20:36.210 --> 00:20:40.950
And we continue, we will continue to strive our desktop forms.
222
00:20:40.950 --> 00:20:44.849
To make the successfully coming years.
223
00:20:44.849 --> 00:20:48.690
And 1 more thing is that the.
224
00:20:48.690 --> 00:20:54.000
Come moving forward, we might come across the further challenges of, uh.
225
00:20:54.000 --> 00:20:57.960
Uh, import duties, increase in import duties.
226
00:20:57.960 --> 00:21:05.759
For which, uh, uh, has already indicated that we, our expansion of these are.
227
00:21:05.759 --> 00:21:08.789
A panel manufacturing plant.
228
00:21:08.789 --> 00:21:12.029
And our Salem plan is, um.
```

I think we are able to manage the projects.

```
00:21:12.029 --> 00:21:16.319
Uh, for the manufacturer for.
230
00:21:16.319 --> 00:21:21.750
Balance of systems, uh, the additional missionary capacities were added.
231
00:21:21.750 --> 00:21:25.140
And it was recently Commission, I agree that.
232
00:21:25.140 --> 00:21:30.119
I hope we will be successfully carry out our.
233
00:21:30.119 --> 00:21:34.109
202,122, uh, transactions. Well.
234
00:21:34.109 --> 00:21:37.319
And continue to, uh.
235
00:21:37.319 --> 00:21:40.589
Grow in the coming years.
236
00:21:40.589 --> 00:21:44.789
So, I wish you all safe and cope and.
237
00:21:44.789 --> 00:21:48.240
Uh, prayed that we all will be, uh.
238
00:21:48.240 --> 00:21:52.740
Come out of these pandemic situations and, uh, uh.
239
00:21:52.740 --> 00:21:56.099
Maybe will be doing our.
240
00:21:56.099 --> 00:22:00.210
Back to our normal.
241
00:21:59.609 --> 00:22:05.849
```

```
242
00:22:09.269 --> 00:22:13.140
Very good afternoon. Everybody my name is.
243
00:22:13.140 --> 00:22:18.180
And I'm happy to welcome you all the 26 and 1 channel.
244
00:22:18.180 --> 00:22:21.359
Prospective chairman managing director.
245
00:22:21.359 --> 00:22:28.470
Joint managing director members of the board, and are respected 3 things from
select and.
246
00:22:28.470 --> 00:22:33.839
Yeah, and happy to invite you all to what, 26.
247
00:22:33.839 --> 00:22:39.720
And what your company is demonstrated.
248
00:22:39.720 --> 00:22:44.759
Business resilience and adulating during the testing time of lockdown.
249
00:22:44.759 --> 00:22:49.559
Thanks to your company's commitment to run a sustainable business model.
250
00:22:49.559 --> 00:22:55.019
Keeping the stakeholder's interest, and it's almost priority.
251
00:22:55.019 --> 00:23:00.960
Your company is happy to note that it has performed very well, considering the
ongoing and.
252
00:23:00.960 --> 00:23:04.319
The industry has seen esteem.
253
00:23:04.319 --> 00:23:09.450
```

Thank you very much. Thank you.

```
Correct?
254
00:23:09.450 --> 00:23:12.809
Only to the supply chain disruptions globally.
255
00:23:12.809 --> 00:23:16.490
Which my colleague will also, let's check in.
256
00:23:16.009 --> 00:23:20.160
But moving to the 360 degree approach.
257
00:23:20.160 --> 00:23:25.289
In our business model, namely product sales or a very robust channels for.
258
00:23:25.289 --> 00:23:28.890
Project things who are strong team.
259
00:23:28.890 --> 00:23:32.519
And energy sales are strong.
260
00:23:32.519 --> 00:23:36.829
Your company was able to tie to the market challenges, so.
261
00:23:36.630 --> 00:23:41.250
Successfully, so what we'd like to comment is, your company is.
262
00:23:41.250 --> 00:23:44.940
Having a well structure long term business plan.
263
00:23:44.940 --> 00:23:48.180
To augment the stakeholders value and state committed.
264
00:23:48.180 --> 00:23:52.829
As an investor friendly, how do you go about? This is 1.
265
00:23:52.829 --> 00:23:56.609
We are going to have new product launches, which are higher efficiency.
```

Price increase in the input enterprises, like, highlighted by our joint management.

```
266
00:23:56.609 --> 00:24:00.029
Instead of the technology complying with the international.
267
00:24:00.029 --> 00:24:05.339
Number 2, we are going to have a base and genetic and cost syngenetic.
268
00:24:05.339 --> 00:24:09.869
To overcome the price pressures are having.
269
00:24:09.869 --> 00:24:13.410
Number 3 is solar.
270
00:24:13.410 --> 00:24:19.079
Having a long term vision of the management to cross and and more.
271
00:24:19.079 --> 00:24:22.500
So, is is.
272
00:24:22.500 --> 00:24:26.309
The more progressive part where we are identifying land banks.
273
00:24:26.309 --> 00:24:29.730
Subscriptions which can be a lot and 40 P. C.
274
00:24:29.730 --> 00:24:33.150
Projects skills, and also for energy 6.
275
00:24:33.150 --> 00:24:36.180
So, uh, with this, I leave, I want to.
276
00:24:36.180 --> 00:24:42.210
That your company has a wealth structure long term business plan documents is
stakeholders.
277
00:24:42.210 --> 00:24:45.839
And stay committed investor, friendly.
```

```
278
00:24:45.839 --> 00:24:50.609
Last, but not least, we pray that we all come out of this situation.
279
00:24:50.609 --> 00:24:56.845
Strong and healthy, and we show all good now and thank you for your time. And thank
you.
280
00:25:09.029 --> 00:25:15.869
Silence.
281
00:25:23.309 --> 00:25:30.599
Sir, you are on mute.
282
00:25:30.599 --> 00:25:35.900
Silence.
283
00:25:35.700 --> 00:25:39.660
To.
284
00:25:39.660 --> 00:25:46.829
Our board members shareholders, we like to welcome you once again to the 26, the
annual general meeting.
285
00:25:46.829 --> 00:25:50.309
As already explained by our.
286
00:25:50.309 --> 00:25:53.519
Managing Director and my colleagues.
287
00:25:53.519 --> 00:25:58.559
Uh, directors this year has the past year has been.
288
00:25:58.559 --> 00:26:06.180
Quite tough for the industry as the whole, but, uh, I think with the what we have.
289
00:26:06.180 --> 00:26:09.269
And, uh, what we are seen as the result.
```

```
290
00:26:09.269 --> 00:26:13.170
The, the overall performance of the.
291
00:26:13.170 --> 00:26:16.769
Our companies select has been.
292
00:26:16.769 --> 00:26:21.210
Outstanding and thanks to the relentless the efforts of.
293
00:26:21.210 --> 00:26:26.490
Our team, so, like, our company select is a well known independent.
294
00:26:26.490 --> 00:26:34.400
Our producer and is actively developing solar pox as we heard from the business.
295
00:26:31.529 --> 00:26:36.660
They the technology and.
296
00:26:36.660 --> 00:26:39.690
Our company is well on its way.
297
00:26:39.690 --> 00:26:44.369
To reach the key milestone of 100 megawatt of energy generation.
298
00:26:44.369 --> 00:26:47.849
That will be completed in the current financial year.
299
00:26:47.849 --> 00:26:51.150
2122 select as also.
300
00:26:51.150 --> 00:26:54.630
Grown to become a reliable engineering procurement.
301
00:26:54.630 --> 00:27:02.089
And construction more properly known as partner over the years, and has
commissioned more than 14.
```

00:26:59.099 --> 00:27:03.269 And has commissioned more than 14 megawatt of solar. 303 00:27:03.269 --> 00:27:07.319 Park in the last financial year, as you saw from. 304 00:27:07.319 --> 00:27:12.059 Are you see a poster presentation these primarily. 305 00:27:10.859 --> 00:27:14.730 These went primally for Foundry and textile clusters. 306 00:27:14.730 --> 00:27:18.299 And at present, we are executing more than. 307 00:27:18.299 --> 00:27:22.380 Well, make a lot of for various other industries. 308 00:27:22.380 --> 00:27:30.240 Now, considering the pandemic safety and best practices for code safety are of prime important for us. 309 00:27:30.240 --> 00:27:33.660 And we are happy to confirm that all our project. 310 00:27:33.660 --> 00:27:38.069 Team members, service team members and contractors are all the. 311 00:27:38.069 --> 00:27:41.279 Following these best practices. 312 00:27:41.279 --> 00:27:47.069 To summarize our companies at present, handling more than 25 megawatt and more of. 313 00:27:47.069 --> 00:27:53.490 Duplicate and rooftop projects in the last financial year and it has been very

productive.

```
Once again, thanks to the relentless efforts of being select a few points.
315
00:27:56.670 --> 00:28:03.289
Of team select a few points on our maintenance of plans. We are happy to share.
316
00:28:01.890 --> 00:28:05.160
Uh, we are happy to share with you that.
317
00:28:05.160 --> 00:28:08.700
Our company select has 1, the coveted.
318
00:28:08.700 --> 00:28:12.809
Performance for excellence in it's the plant.
319
00:28:12.809 --> 00:28:16.380
The performance in terms of best practices.
320
00:28:16.380 --> 00:28:20.910
Uh, we follow the best in class thermal imaging.
321
00:28:20.910 --> 00:28:25.200
And cloud based plan, monitoring to ensure the real time.
322
00:28:25.200 --> 00:28:29.309
A time of our plans and best in class, the performance.
323
00:28:29.309 --> 00:28:35.549
In them activities last, but not the least our company is actively for rain.
324
00:28:35.549 --> 00:28:43.269
And looking at various sustainable technologies and international partners to
collaborate with and buildings.
325
00:28:40.710 --> 00:28:46.319
To collaborate with and building several prototypes and solutions to get into.
326
00:28:46.319 --> 00:28:49.440
```

00:27:53.490 --> 00:27:59.569

The energy storage market very soon.

327

00:28:49.440 --> 00:28:56.279

We wish you a safe and cheerful. You are ahead and thank you for your attention.

328

00:28:56.279 --> 00:29:07.769 Good afternoon. Everyone.

329

00:29:07.769 --> 00:29:13.559

Uh, it is good to meet you all virtually again. This here, though, we would have preferred to meet in person.

330

00:29:13.559 --> 00:29:19.019

Over the last 15 months we have seen unprecedented crisis and we have tried our best to keep up.

331

00:29:19.019 --> 00:29:22.650

The moral of team members and their families through these tough times.

332

00:29:22.650 --> 00:29:30.329

Uh, many of our members have bore the brunt of the pandemic and all we can say is that we have this has enabled us to come out stronger.

333

00:29:30.329 --> 00:29:35.549

In the past many lessons have been learned both on the business.

334

00:29:35.549 --> 00:29:39.210

And the humanitarian strength, and I would like to take this opportunity.

335

00:29:39.210 --> 00:29:43.319

To highlight the same with respect to our manufacturing units.

336

00:29:43.319 --> 00:29:48.000

1st, and foremost, just a humanitarian aspect defined the make has brought out.

337

00:29:48.000 --> 00:29:52.140

Solidarity among our team members, both within and outside.

```
00:29:52.140 --> 00:29:58.500
They could see all our employees coming forward to support each other to find the
at hospital beds or medicines, or.
339
00:29:58.500 --> 00:30:01.890
General mental well being and as a model support, everyone.
340
00:30:01.890 --> 00:30:09.359
So the manufacturing units also went 1 step ahead and drove a great vaccination
program and the 3 units.
341
00:30:09.359 --> 00:30:15.660
So, hedge with solar in Bangalore and unit 3 years, and at a party.
342
00:30:15.660 --> 00:30:23.700
Uh, where we could vaccinate about 550 employees and about 2000 vaccines. So
administered to the common public.
343
00:30:23.700 --> 00:30:27.869
Which is basically, 20% was given to our own team and 80% was.
344
00:30:27.869 --> 00:30:36.599
For the general public, so the personal in the manufacturing units was extremely
enthusiastic about the program and drove it in an accident and well organized
fashion.
345
00:30:36.599 --> 00:30:40.049
What it just showed was that the unity.
346
00:30:40.049 --> 00:30:43.799
That in our team was brought out and what would be the democracy or the.
347
00:30:43.799 --> 00:30:49.319
Is it highlighted the kindness, empathy and compassion and everyone which.
348
00:30:49.319 --> 00:30:52.470
As, you know, as a select family member, we're all total.
```

00:30:52.470 --> 00:30:57.900

Secondly, during the last lockdown and subsequent month. 350 00:30:57.900 --> 00:31:03.059 We face a lot of issues, such as raw material shortage, which everybody is. 351 00:31:03.059 --> 00:31:08.039 Uh, highlighted so far and D. J and D all of them. 352 00:31:08.039 --> 00:31:11.730 So when we saw that glasses were not available. 353 00:31:11.730 --> 00:31:20.549 Uh, for 3 to 4 months, then we are heavily dependent on China. There was a huge shortage classes are not available for 3 to 4 months. We had to make alternate arrangement here. 354 00:31:20.549 --> 00:31:29.369 Uh, there was a shop price increase, for example, glass increase they almost 100% prices by 2025%. 355 00:31:29.369 --> 00:31:36.539 There was a shortage in Silicon, which led to sell price and 3 by 20% just from November to March. 356 00:31:36.539 --> 00:31:40.470 And in addition to this general metal price increase, also. 357 00:31:40.470 --> 00:31:48.930 Further, we had a huge logistical issues where in the containers were not available getting hold of a container was. 358 00:31:48.930 --> 00:31:53.480 Uh, you know, was very difficult and what was available was that 3.

359 00:31:52.880 --> 00:31:57.930 It was that 3 times the price price was completely out of question.

360 00:31:57.930 --> 00:32:04.589

And when we did start restart the manufacturing unit, we faced a lot of startups

and the operational issues. 361 00:32:04.589 --> 00:32:12.240 Uh, manpower availability and added on was a certain amount of uncertainty in the production of take. 362 00:32:12.240 --> 00:32:17.039 Uh, but what has happened is that the 1st log down gave us a huge learning. 363 00:32:17.039 --> 00:32:22.740 So that's a huge learning curve and, uh, a teams could navigate very well through these hurdles still achieve. 364 00:32:22.740 --> 00:32:26.039 Uh, you know, almost close to the targeted number. 365 00:32:26.039 --> 00:32:35.880 This also enabled has to be better prepared for the 2nd lockdown, which happened in May and June of this year, where we could anticipate and address all the problems in a more proactive. 366 00:32:35.880 --> 00:32:39.779 Through this process, what I've realized is that. 367 00:32:39.779 --> 00:32:44.220 For the brand value that territory so large carries in the market. 368 00:32:44.220 --> 00:32:49.200 1st, and foremost, so the tier 1 rated model manufacturer. 00:32:49.200 --> 00:32:53.039 We are 1 of the best modules in terms of field performance is. 370 00:32:53.039 --> 00:32:57.390 And our division was able to.

Uh, take customer orders with confidence by giving them the required energy

371

00:32:57.390 --> 00:33:04.049

generations, warranties and guarantees.

```
372
00:33:04.049 --> 00:33:11.670
The true value for solar modules was seen in the actual field performance where we
could generate up to 5% more than.
373
00:33:11.670 --> 00:33:15.150
Protected and I showed in.
374
00:33:15.150 --> 00:33:19.950
Uh, in both our sites as well, as at customer projects.
375
00:33:19.950 --> 00:33:25.500
Further, they're proud to say that Sola has 1 of the lowest warranty claims in the
country.
376
00:33:25.500 --> 00:33:30.480
With minimal return or replacement request from the customer end.
377
00:33:30.480 --> 00:33:35.250
Finally, they are locked down and.
378
00:33:35.250 --> 00:33:39.539
Learning from the 15 months has given us the time town has given us.
379
00:33:39.539 --> 00:33:44.039
A chance to reassess where we are, and I would like to be.
380
00:33:44.039 --> 00:33:49.440
We're looking at the anticipated business growth in channels.
381
00:33:49.440 --> 00:33:54.240
Uh, we have enhanced module, manufacturing structure, production capacity.
382
00:33:54.240 --> 00:33:57.990
Some 100 Meg hour to 200 megawatt at data party plant.
383
00:33:57.990 --> 00:34:01.950
At the same has been operational since July 2021.
```

```
384
00:34:01.950 --> 00:34:06.630
Further as we all know the manufacturing industry is ever evolving.
385
00:34:06.630 --> 00:34:11.070
And improving in terms of efficiency and technology.
386
00:34:11.070 --> 00:34:16.800
In this regard, the solar PV sales has been a huge shift in its construction price
and efficiency.
387
00:34:16.800 --> 00:34:21.690
Moving from 5, but but 158.75 and cells.
388
00:34:21.690 --> 00:34:25.170
2166182and210andsizes.
389
00:34:25.170 --> 00:34:33.030
With 1015 and multi task, which is more than 30% increase in the sale dimensions
and the final power output.
390
00:34:33.030 --> 00:34:39.030
So that the government is also now, we see the implementation from 1st, April,
2022.
391
00:34:39.030 --> 00:34:44.190
In view of all this, or this has led to a scenario where in the interior module
manufacturing in.
392
00:34:44.190 --> 00:34:47.670
3 has to upgrade the production lines to handle the new technology.
393
00:34:47.670 --> 00:34:56.639
And swelling is aligned with this development and Felix module manufacturing plant
is also considering a ramping up of its capacity.
394
00:34:56.639 --> 00:35:00.630
As soon as afraid of its technology product line.
```

```
395
00:35:00.630 --> 00:35:04.980
So, we hope that by this time, next year, when we meet again.
396
00:35:04.980 --> 00:35:12.300
Well, it will be able to proudly showcase a new module product line, which will
have the highest possible efficiency power.
397
00:35:12.300 --> 00:35:16.380
And be more competitive in the market with a better market share.
398
00:35:16.380 --> 00:35:19.590
And no ramping up for the export market.
399
00:35:19.590 --> 00:35:24.599
So, with this positive note, I would like to conclude and hand over to the next
people.
400
00:35:24.599 --> 00:35:29.250
They save stay healthy, stay. Hopefully they're all in this together. Thank you.
401
00:35:43.440 --> 00:35:47.789
Okay, man.
402
00:35:47.789 --> 00:35:54.389
S**.
403
00:35:54.389 --> 00:36:00.389
Several set to address the meetings.
00:36:09.630 --> 00:36:16.860
Silence.
405
00:36:21.119 --> 00:36:26.489
I request you to kind of address to send holders.
406
00:36:26.489 --> 00:36:38.219
I think has to be able to hear me.
```

```
00:36:38.219 --> 00:36:41.400
Please proceed.
408
00:36:41.400 --> 00:36:45.179
Thank you Shannon the board.
409
00:36:45.179 --> 00:36:48.449
Managing Director John managing director.
410
00:36:48.449 --> 00:36:53.010
Full time directors, my other colleague directors on the board.
411
00:36:53.010 --> 00:36:56.340
And our dear shareholders.
412
00:36:56.340 --> 00:37:02.340
Good afternoon, if you need gives me a great amount of pleasure to meet you all a
few once again on this virtual.
413
00:37:02.340 --> 00:37:05.460
Gm 26 AGM off.
414
00:37:05.460 --> 00:37:09.000
Select energy systems limited today.
415
00:37:09.000 --> 00:37:13.050
I'm sure he'll be able to.
416
00:37:13.050 --> 00:37:16.949
Interestingly listen, and we have seen some.
417
00:37:16.949 --> 00:37:24.059
Very nice presentations made by our managing director of joint, empty and adult and
directors.
418
00:37:24.059 --> 00:37:27.900
He might have crossed.
```

```
419
00:37:27.900 --> 00:37:31.230
And I really want to join you in complimenting them.
420
00:37:31.230 --> 00:37:34.409
For the efforts that have real.
421
00:37:34.409 --> 00:37:37.889
All the achievements for your company, even during this.
422
00:37:37.889 --> 00:37:43.619
Difficult pandemic, period, looking at the economic scenario outside.
423
00:37:43.619 --> 00:37:47.130
While growth has really been subdued.
424
00:37:47.130 --> 00:37:50.940
Your company has fortunately been in this segment.
425
00:37:50.940 --> 00:37:55.889
Which is very promising, non energy, mainly.
426
00:37:55.889 --> 00:38:00.090
And this sector incidentally has been in focus.
427
00:38:00.090 --> 00:38:06.030
Government of India, so our mission and the implementation of many of the schemes.
428
00:38:06.030 --> 00:38:09.119
And also the fact.
429
00:38:09.119 --> 00:38:12.239
That and large corporates.
430
00:38:12.239 --> 00:38:15.869
Large as well, as small who have.
431
00:38:15.869 --> 00:38:22.710
```

The realization to go into a clean energy environment, have given the impetus required for your company.

432

00:38:22.710 --> 00:38:28.170

And all of you would agree with me that this is just not for India. It is a.

433

00:38:28.170 --> 00:38:32.219

Moment which is global and I'm sure many of your bread that.

434

00:38:32.219 --> 00:38:35.670

Now, a few years to come, maybe this ticket itself to come.

435

00:38:35.670 --> 00:38:41.460

The solar energy would probably be crushing more than 50, 60% of the total energy consumption of the world.

436

00:38:41.460 --> 00:38:46.530

So, your company is poised in the right segment at the right time.

437

00:38:46.530 --> 00:38:51.929

Interestingly, I don't know, I just thought I'd mentioned this many of you might have seen.

438

00:38:51.929 --> 00:38:55.050

Uh, the Tokyo 2020 Olympics.

439

00:38:55.050 --> 00:39:01.769

The entire infrastructure, the facilities, the accommodation.

440

00:39:01.769 --> 00:39:10.650

Is powered 100% by non conventional energy for that is something that they've achieved and they're highlighted.

441

00:39:10.650 --> 00:39:14.969

There's also brings us to another interesting observation. I made.

442

00:39:14.969 --> 00:39:19.710

Which said Tokyo has now miles and miles of solar roads.

```
00:39:19.710 --> 00:39:23.519
These roads I just popped up with some reason.
444
00:39:23.519 --> 00:39:27.150
And vehicles play normally on these roads.
445
00:39:27.150 --> 00:39:33.000
Now, I am mentioning all this, is that the opportunities and the potential.
446
00:39:33.000 --> 00:39:36.900
For your company is literally unlimited.
447
00:39:36.900 --> 00:39:40.710
And, thanks to the presentation we had.
448
00:39:40.710 --> 00:39:45.090
The directors, um, the senior people there.
449
00:39:45.090 --> 00:39:49.650
The management that people are aware and are responding.
450
00:39:49.650 --> 00:39:53.909
By making what they need to be doing to get where we have to be.
451
00:39:53.909 --> 00:39:59.639
Your company has to be your company has been making rapid strides across the
spectrum.
452
00:39:59.639 --> 00:40:03.750
From rooftops for homes to support for airports.
453
00:40:03.750 --> 00:40:06.989
To floating solar projects in Carolina and so on.
454
00:40:06.989 --> 00:40:12.000
Your company has integrated its facilities.
455
```

```
00:40:12.000 --> 00:40:17.639
Such a way that it comes from modules, the structures supports the area.
456
00:40:17.639 --> 00:40:24.630
The maintenance area we heard about and has truly fulfilled the make in India
policy.
457
00:40:24.630 --> 00:40:29.699
Which needs to be appreciated your company has also contributed.
458
00:40:29.699 --> 00:40:34.739
In a big way to the clean power and conservation of natural resources.
459
00:40:34.739 --> 00:40:38.039
I just touched upon these points that.
460
00:40:38.039 --> 00:40:42.210
You give you an idea of the fact that your company he said the.
461
00:40:42.210 --> 00:40:45.719
Cutting edge of technology as far as.
462
00:40:45.719 --> 00:40:49.739
The systems are concerned as we heard, but apart from that.
463
00:40:49.739 --> 00:40:53.789
Really joining to give the country.
464
00:40:53.789 --> 00:40:57.000
The most needs at a time like this.
465
00:40:57.000 --> 00:41:01.440
I'm setting your company with all your support will go further from stink to
shrink.
466
00:41:01.440 --> 00:41:10.380
Best of good wishes to all stay safe and stay. Well, God bless you. Thank you.
Okay.
```

```
467
00:41:10.380 --> 00:41:20.670
I am.
468
00:41:20.670 --> 00:41:25.230
Directors, senior management and the shareholders.
469
00:41:25.230 --> 00:41:30.300
Uh, I'm extremely happy to be part of the board of your company.
470
00:41:30.300 --> 00:41:35.369
I'm extremely directed to say that a company is really getting up.
471
00:41:35.369 --> 00:41:41.550
Uh, to face the likely challenges that is likely to come through in the next, uh,
in the near future.
472
00:41:41.550 --> 00:41:47.219
Wishing the company, and all of you are very happy. 20,202,122 Thank you.
473
00:42:04.949 --> 00:42:15.300
I can answer.
474
00:42:41.820 --> 00:42:47.429
Silence.
475
00:43:08.039 --> 00:43:12.780
Split of.
476
00:43:12.780 --> 00:43:25.349
Eva.
477
00:43:25.349 --> 00:43:32.610
Hello.
478
00:43:32.610 --> 00:43:39.219
Eva.
479
```

```
00:43:39.019 --> 00:43:42.570
This is the efficiency.
480
00:43:42.570 --> 00:43:46.530
So, we can hear you, please go ahead.
481
00:43:46.530 --> 00:43:50.070
I expected.
482
00:43:50.070 --> 00:43:53.969
Uh, chairman and midnight managing director.
483
00:43:53.969 --> 00:43:57.599
And other executive directors and independent directors, and.
484
00:43:57.599 --> 00:44:01.980
Uh, senior executives chat, whole, this.
485
00:44:01.980 --> 00:44:08.070
Uh, very good afternoon dollar. A few am very happy to participate in this 26th.
486
00:44:08.070 --> 00:44:11.880
Annual gentle meeting I am.
487
00:44:11.880 --> 00:44:16.019
As we all know, Ah, India has installed the.
488
00:44:16.019 --> 00:44:19.949
Say about 400 our city and style capacity.
489
00:44:19.949 --> 00:44:26.940
Out of which, uh, through renewable energy we have installed about 94 point.
490
00:44:26.940 --> 00:44:32.130
3, what which is about 22% share in the total in some capacity.
491
00:44:32.130 --> 00:44:38.900
When I look at the past trend from 2013 to 14.
```

```
492
00:44:37.110 --> 00:44:44.050
Of 14 to 202,021 within the 7 years we would see 2.
493
00:44:41.610 --> 00:44:44.699
Within these 7 years we would see 240.
494
00:44:44.699 --> 00:44:48.269
3% increase in terms of renewable energy installation.
495
00:44:48.269 --> 00:44:52.769
And, moreover, the country is targeting about.
496
00:44:52.769 --> 00:44:58.289
50 kick out of insult capacity through renewable energy by the year. 2030.
497
00:44:58.289 --> 00:45:02.789
And it is expected from solar.
498
00:45:02.789 --> 00:45:09.449
About 60% of it that is about 280 call 1. so so we have in.
499
00:45:06.480 --> 00:45:09.849
So so we have enormous.
500
00:45:09.849 --> 00:45:13.320
Sort of renewal revenue potential, which is about 1000.
501
00:45:13.320 --> 00:45:18.360
Plus DCO, 1 and countries also encouraging.
502
00:45:18.360 --> 00:45:24.119
For the installation of solar energy and, uh, so it has very good business
potential.
503
00:45:24.119 --> 00:45:28.289
And so the company is also.
```

```
00:45:28.289 --> 00:45:31.829
Doing very good during this period.
505
00:45:31.829 --> 00:45:35.190
And, uh, I see lots of the presentation.
506
00:45:35.190 --> 00:45:41.789
It's a tier 1, solar TV, modern manufacturing facility task.
507
00:45:41.789 --> 00:45:47.159
And, uh, it received a very good certification from.
508
00:45:47.159 --> 00:45:51.420
Say a bit of Indian standards for selecting modules.
509
00:45:51.420 --> 00:45:59.619
Also, the certifications to these standards are approved by internationally parties
the company has facility to.
510
00:45:56.849 --> 00:46:00.059
The company has facility to.
511
00:46:00.059 --> 00:46:05.010
Manufacturer Lucas in based modules as well as.
512
00:46:05.010 --> 00:46:09.059
Multi the same based modules, which has.
513
00:46:09.059 --> 00:46:14.099
20 person and 17 person respectively the company.
514
00:46:12.239 --> 00:46:16.300
The company's also involving a building integrated.
515
00:46:16.300 --> 00:46:21.539
The model which gives a very good, uh, aesthetic view.
516
```

```
00:46:21.539 --> 00:46:25.619
And as of now, the company has sold about 2, 200.
517
00:46:25.619 --> 00:46:28.710
2009, 900 rooftops.
518
00:46:28.710 --> 00:46:36.710
In various sectors, like trauma, institutions and residents sector and hospitals,
et cetera and, uh, so.
519
00:46:34.079 --> 00:46:37.710
And so from the presentation, we have a.
520
00:46:37.710 --> 00:46:41.550
That the companies has targeted to reach a boat.
521
00:46:41.550 --> 00:46:45.750
100 megawatt in income in the coming year.
522
00:46:45.750 --> 00:46:49.170
And, of course, the company's also involving in.
523
00:46:49.170 --> 00:46:55.920
R, and D, and interestingly they have installed 1 so floating type. So.
524
00:46:53.519 --> 00:46:57.449
So floating type 1.
525
00:46:57.449 --> 00:47:01.099
And, uh, uh, interestingly the.
526
00:47:00.500 --> 00:47:03.809
Typically, the company is also installed.
527
00:47:03.809 --> 00:47:09.480
Main projects, so, windmills, which is having capacity at 1.5 what each.
528
00:47:09.480 --> 00:47:13.829
```

```
529
00:47:13.829 --> 00:47:19.710
And finally, uh, so the new infrastructure is being created.
530
00:47:19.710 --> 00:47:25.110
To adopt some new dimension of cells, the cells that is from.
531
00:47:25.110 --> 00:47:30.780
182 to 210, which will have a very good performance.
532
00:47:30.780 --> 00:47:35.400
So, uh, I mean, I really appreciate the the company.
533
00:47:35.400 --> 00:47:40.559
Uh, even during this pandemic period, the, the progress is extremely good.
534
00:47:40.559 --> 00:47:44.130
And, uh, the company is having very good target for the future.
535
00:47:44.130 --> 00:47:48.360
And, uh, there are a lot of constraints, of course, uh, import of.
536
00:47:48.360 --> 00:47:52.739
Uh, material or materials, and the cost is also fine and then.
537
00:47:52.739 --> 00:47:57.090
During the metal cost, everything has gone up that time in the midst of everything.
00:47:57.090 --> 00:48:02.909
And the company's performing well, and even in the future, also, it has a very good
target and.
539
00:48:02.909 --> 00:48:06.210
There are lots of business potential. I will let them.
540
00:48:06.210 --> 00:48:18.139
And definitely we can see further growth of that company. And with this, I come to
```

The 3 missions have been installing from time to.

```
time to everyone that.
541
00:48:18.389 --> 00:48:22.170
Thank you thank you.
542
00:48:22.170 --> 00:48:27.900
So, yeah, definitely.
543
00:48:27.900 --> 00:48:33.949
No worries the proceedings.
544
00:48:31.949 --> 00:48:35.780
Now, I continue with the proceedings.
545
00:48:35.159 --> 00:48:41.940
To them, speaking of this meeting.
546
00:48:41.940 --> 00:48:46.829
To ask the queries and the company's operations.
547
00:48:46.829 --> 00:48:52.260
And on under, like, points for the financial year, 202,021.
548
00:48:52.260 --> 00:48:56.489
The company has provided the link to the shareholders by email.
549
00:48:56.489 --> 00:48:59.969
We suggest that members continue their.
550
00:48:59.969 --> 00:49:06.360
Since to the company's operations, and then when it comes for a year 202,021.
551
00:49:06.360 --> 00:49:12.389
In the interest of time, and I tell you to give adequate opportunity to all the
registered speakers.
552
00:49:12.389 --> 00:49:15.690
Because members to be mutations in the use of time.
```

```
553
00:49:15.690 --> 00:49:22.139
In expressing their views will be pleased to provide any clarification that the
members may repair.
554
00:49:22.139 --> 00:49:26.340
Regarding the accounts and operations of the company building their 202,021.
555
00:49:26.340 --> 00:49:30.869
You know, because the speaker shareholders to express their view and comments.
556
00:49:30.869 --> 00:49:35.610
Name or the registered shareholders will be announced 1 by 1.
557
00:49:35.610 --> 00:49:39.389
The respect to shadow that is a link.
558
00:49:39.389 --> 00:49:44.730
American pay a company and also have to allow camera and to use Internet.
559
00:49:44.730 --> 00:49:48.179
They will speed provide any disturbance.
560
00:49:48.179 --> 00:49:52.230
Finally, and so when we protect the shareholders.
561
00:49:52.230 --> 00:49:56.250
Views and comments questions may shareholders.
00:49:56.250 --> 00:50:02.250
Name of the shareholder to be.
563
00:50:02.250 --> 00:50:05.610
We need the ID client ID.
564
00:50:05.610 --> 00:50:12.780
339 1 07223.
```

```
00:50:12.780 --> 00:50:17.300
The meeting.
566
00:50:16.099 --> 00:50:21.929
The meeting you can speak now.
567
00:50:21.929 --> 00:50:31.349
Okay, okay. Anyway right now.
568
00:50:28.750 --> 00:50:34.530
Totally.
569
00:50:34.530 --> 00:50:40.170
Earlier you can speak now.
570
00:50:40.170 --> 00:50:53.550
This.
571
00:51:02.400 --> 00:51:08.239
Hello.
572
00:51:06.570 --> 00:51:09.719
Hello, sir. We can hear you please proceed.
573
00:51:09.719 --> 00:51:12.750
Oh, well, oh, I'm sorry.
574
00:51:12.750 --> 00:51:18.630
Okay, good evening. Everybody my name is.
575
00:51:18.630 --> 00:51:22.230
I was just listening to, you know.
576
00:51:22.230 --> 00:51:27.480
He was talking about, you know, stakeholders, interest up most priority.
577
00:51:27.480 --> 00:51:31.650
```

```
578
00:51:31.650 --> 00:51:35.400
I would say this is something like a light.
579
00:51:35.400 --> 00:51:39.030
Which, uh, they, they have been talking in the last 8 years.
580
00:51:39.030 --> 00:51:42.690
That I have shareholders since 2013.
581
00:51:42.690 --> 00:51:48.119
You know, this is a company which had the 4 or 500 cash it years ago.
582
00:51:48.119 --> 00:51:52.050
And do you know, the factories, the office building.
583
00:51:52.050 --> 00:51:58.409
Many assets, and they're running business in this industry. Of course, the
Estimator gone through some challenges.
584
00:51:58.409 --> 00:52:03.210
And today, as far as my orders are concerned.
585
00:52:03.210 --> 00:52:07.199
Or that wealth, which could have been easily valued over 1000 codes.
586
00:52:07.199 --> 00:52:13.739
Of the which 550 goes? Liquid cash everything is reduced to 390 goes.
587
00:52:13.739 --> 00:52:19.860
So this is 1, the management or the promoter is created for the orders.
588
00:52:19.860 --> 00:52:24.210
So, talking about stakeholders industries at most priority is a big lie.
589
00:52:24.210 --> 00:52:30.449
By the management and the promoters, you know, it has been learning like a family
```

I know all efforts are for augmenting the shareholder value.

```
business office of, uh.
590
00:52:30.449 --> 00:52:35.369
Mr. telepresent these family members that are what people they only take all the
decisions.
591
00:52:35.369 --> 00:52:38.610
I suggested a couple of times earlier.
592
00:52:38.610 --> 00:52:42.300
At least consider a buyback of shares, which is shows.
593
00:52:42.300 --> 00:52:46.230
They also work for the minority several days, you know, to create value.
594
00:52:46.230 --> 00:52:52.769
Not for the stock price going up. I feel I'm president from not that price
perspective.
595
00:52:52.769 --> 00:52:56.489
But every year they or something to say, why they didn't do well.
596
00:52:56.489 --> 00:52:59.849
So this is in in my experience, it's an 8 year of.
597
00:52:59.849 --> 00:53:03.090
Valued destruction.
598
00:53:03.090 --> 00:53:07.170
And the 8th year of disrespect to the minority shareholders.
599
00:53:07.170 --> 00:53:11.789
And in that kind of environment, you know, talking such big things, it's, uh.
600
00:53:11.789 --> 00:53:15.960
It's not really a friend of mine are fed up.
601
00:53:15.960 --> 00:53:19.349
```

```
602
00:53:19.349 --> 00:53:23.130
And, uh, a bit of arrogance I strongly failed.
603
00:53:23.130 --> 00:53:28.349
I have to respect and, uh, you know, the 1000.
604
00:53:28.349 --> 00:53:31.860
1000 is reduced to 390 dollars in 8 years.
605
00:53:31.860 --> 00:53:35.340
That is that human by the promoters so.
606
00:53:35.340 --> 00:53:39.840
So, you know, it's not 1 should be looking at from that perspective.
607
00:53:39.840 --> 00:53:44.849
And the last year it was talking about the course.
608
00:53:44.849 --> 00:53:49.679
Kind of expected they know in Foundry revenue.
609
00:53:49.679 --> 00:53:54.000
Um, maybe that I can understand operationally that could have been some challenges.
610
00:53:54.000 --> 00:53:57.360
We are growing from 90 to 97 towards last year.
611
00:53:57.360 --> 00:54:00.809
So, I don't know, I just would like to know about that and.
612
00:54:00.809 --> 00:54:05.099
I I would like to listen to. Mr. I'll hear from Mr. to 11.
613
00:54:05.099 --> 00:54:08.309
Whether he's willing to do something for the old days.
```

Very unfriendly attitude from development.

```
614
00:54:08.309 --> 00:54:12.000
He has never done, he's only lying all these other things.
615
00:54:12.000 --> 00:54:17.250
So, I want to, you know, if there is something there should be some symptoms. If
you expect.
616
00:54:17.250 --> 00:54:23.099
The old days, there should be some symptoms. The ideal 1 was, your company has been
sitting on cash.
617
00:54:23.099 --> 00:54:26.130
And so what is the priority, you know.
618
00:54:26.130 --> 00:54:30.329
Making a well, see, the market capitalization.
619
00:54:30.329 --> 00:54:37.440
It's very important for the, for the promoter families. Okay. They are running the
show. I don't know what all things they are doing.
620
00:54:37.440 --> 00:54:42.630
You have to believe them whatever they are saying, but there are no symptoms of her
professionalism in this management.
621
00:54:42.630 --> 00:54:49.139
And creating wealth for shareholders, or respecting the shareholders there are
absolutely no symptoms.
622
00:54:49.139 --> 00:54:52.230
And as usual, he may also say, you know.
623
00:54:52.230 --> 00:54:55.590
We are looking at not at the surprise note of the market cap.
624
00:54:55.590 --> 00:55:00.269
```

We are focusing on the operations of the company we are doing this and that.

```
00:55:00.269 --> 00:55:04.409
But that's a very old style. Excuse I strongly feel.
626
00:55:04.409 --> 00:55:14.239
It should things out of the box change the attitude towards several days and we'll
creation. Thank you.
627
00:55:14.849 --> 00:55:17.880
Mr. uh, orange you.
628
00:55:17.880 --> 00:55:23.230
Thank you for your valuable comments, but I completely this.
629
00:55:22.829 --> 00:55:27.389
Disagree with you that we have been impolite.
630
00:55:27.389 --> 00:55:36.250
We are not respecting minority shareholders and a 1000 across of cash has been
brought down to 390 crossed all these.
631
00:55:34.050 --> 00:55:42.409
390 across all these, you should read the company's performance closely properly
and all the, and come in this kind of.
632
00:55:39.809 --> 00:55:43.469
And always come in, you know, this kind of comments are.
633
00:55:43.469 --> 00:55:49.570
Completely unsolicited, although you have the right to comment. Okay. Please
understand.
634
00:55:46.940 --> 00:55:50.369
Okay, please understand clearly we have.
635
00:55:50.369 --> 00:55:54.829
All been very clearly explaining company has created.
636
00:55:53.429 --> 00:55:56.579
Company has created yes all our asset of.
```

```
637
00:55:56.579 --> 00:56:05.070
Close to 100 megabytes. Right? You know, what's the cost of Mega about? Including
land and power about innovation do you Mr.
638
00:56:05.070 --> 00:56:08.420
Hello.
639
00:56:08.420 --> 00:56:11.579
Hello? Hello? Yeah, I, it was noted that's why I couldn't do play.
640
00:56:11.579 --> 00:56:17.579
Yeah, now you can you please answer my question in a friendly way. I'm asking you.
You're not like the way you said I'm.
641
00:56:14.980 --> 00:56:20.550
I'm asking you, you're not like the way you said I'm not at again. I'm also a human
being like you and.
642
00:56:18.750 --> 00:56:22.829
I'm also a human being like you and working hard every day for.
643
00:56:22.829 --> 00:56:28.860
For everybody shareholders our employees, Colby, it affected people who are
affected customers.
644
00:56:28.860 --> 00:56:34.889
And the, uh, the economy that is also covered affected, right? For 2 consecutive
years, we have been working too hard.
00:56:32.489 --> 00:56:38.750
For 2 consecutive yes, we have been working too hard in that. And if you say 100
years, no.
646
00:56:36.150 --> 00:56:40.679
And if you say 80 years, no.
647
00:56:39.480 --> 00:56:45.159
Well, don't say you don't say too much about individuals. Okay you talk about the
```

```
business.
648
00:56:42.880 --> 00:56:46.760
Okay, you talk about the business, you are a shareholder you talk about.
649
00:56:46.760 --> 00:56:50.670
For business that's enough. Okay. Okay. And, uh.
650
00:56:50.670 --> 00:56:56.789
Please tell me what's the cost of megawatt of solar installation, including land
and power about.
651
00:56:56.789 --> 00:57:02.239
It could be 56 course then 10,000 megawatt is how much.
652
00:57:00.239 --> 00:57:05.710
Then, 10,000 megawatt is how much? Oh, there's a lot of money, but not for the.
653
00:57:03.300 --> 00:57:08.710
There's a lot of money, but not for them. No, please tell me. I'm asking in a very
friendly way. Please tell me.
654
00:57:07.510 --> 00:57:12.909
Friendly wait please tell me how much I told you. Yeah, maybe around 600 rows.
Yeah.
655
00:57:10.619 --> 00:57:14.710
Maybe on 6 on the gross yeah. Antibodies or better, uh, investment in other.
656
00:57:14.710 --> 00:57:18.719
Other good thing prompt and missionary, et cetera.
657
00:57:18.119 --> 00:57:25.050
No, no, no, you are you are saying, the 1000 chros has been reduced to 390 cross.
You have to take back your words, please.
658
00:57:23.519 --> 00:57:28.489
```

1st, please, no, no. Okay. I cannot that is the wealth for the.

```
659
00:57:27.289 \longrightarrow 00:57:35.329
Gone back, it's up to you. Fine but let me make it very clear to all the members
who are hearing this conversation. Yes.
660
00:57:35.130 --> 00:57:38.760
Yes, to create to create 100 megawatt of solar assets.
661
00:57:38.159 --> 00:57:42.949
Assets that costs, including land, and all approvals and transmission.
662
00:57:42.949 --> 00:57:46.320
Find et cetera, et cetera. It takes easily close to find.
663
00:57:46.320 --> 00:57:51.920
The cross. All right so the money is invested in creating our own solar will.
664
00:57:50.489 --> 00:57:55.170
I would own, so then, in addition to adding missionary to the manufacturing side.
665
00:57:55.170 --> 00:57:58.769
And, uh, also there is an equity increase in Singapore to the.
666
00:57:58.769 --> 00:58:02.280
Of 10Million US dollars and, uh, you know.
667
00:58:02.280 --> 00:58:09.239
That is really helping us for the supply chain management with a very difficult
time. And, uh, you know, all the interest saving, et cetera.
668
00:58:06.280 --> 00:58:10.429
Uh, you know, all the interest saving, et cetera, et cetera.
669
00:58:09.440 --> 00:58:15.289
Company is very consciously working on shareholder value creation. Last year. We.
670
00:58:12.630 --> 00:58:19.230
Shareholder value creation last year we offered a bonus chefs and the share price
```

are certainly doing.

```
671
00:58:16.289 --> 00:58:20.670
On the shelves and the share price that is certainly doing well in the market.
672
00:58:20.670 --> 00:58:24.360
And, uh, those who have joined the company in the beginning.
673
00:58:24.360 --> 00:58:29.789
If you ask them, they will tell the exact opposite version of what you have
mentioned. Okay.
674
00:58:29.789 --> 00:58:33.440
So, do you have to be fed in making your comment.
675
00:58:33.440 --> 00:58:40.699
On a forum like this, because you're all polite. We are all customer centric.
Definitely. We value our customer.
676
00:58:37.710 --> 00:58:42.530
We are all customer centric. Definitely. The value of our customers we value
equally.
677
00:58:41.130 --> 00:58:44.380
We value equally our employees and our.
678
00:58:44.380 --> 00:58:49.639
Stakeholders no doubt about it. Okay. I want to make sure and form it very.
679
00:58:47.840 --> 00:58:53.300
For sure, and form it very clearly from a company has taken enough care for shared.
680
00:58:51.300 --> 00:58:55.320
Company has taken enough care for shareholders, which is why we have been giving.
681
00:58:55.320 --> 00:59:00.480
Uh, you know, starts plate, bonus, shares and last year also be just 1 year back.
682
00:58:59.480 --> 00:59:03.000
```

```
683
00:59:03.000 --> 00:59:06.030
When I said, 319, it includes all your bonus.
684
00:59:06.030 --> 00:59:11.329
Everything is in that 39,393 dash.
685
00:59:09.329 --> 00:59:16.900
390 dash the company that is the value of capitalism, the balance sheet.
686
00:59:14.010 --> 00:59:19.420
We need the balance sheet properly. Mr. furniture you properly.
687
00:59:17.820 --> 00:59:21.179
You properly I know very well.
688
00:59:21.179 --> 00:59:24.329
This is the value of your company.
689
00:59:24.329 --> 00:59:29.039
Please, let me complete. Are you complete again and allow me to speak? Okay.
690
00:59:29.039 --> 00:59:35.530
When we sold our business, we had the cash to the extent of.
691
00:59:32.730 --> 00:59:37.260
We had the cash to the extent up 800 less grows. Okay.
692
00:59:36.059 --> 00:59:39.750
Less gross. Okay. And the same year tax.
693
00:59:39.750 --> 00:59:45.889
Was 130 quotes dividend paid was 130 quotes. All right and.
694
00:59:43.369 --> 00:59:48.929
Any quotes all right and from then on, we have definitely created value for our.
```

Near bad in the crossing. Good. All this thing on.

```
695
```

00:59:48.929 --> 00:59:54.860

Stakeholders maybe you are not part of that. It's not my problem. It was your problem. You should have bought the sheriff Stanley day thing.

696

00:59:51.929 --> 00:59:57.710

It was your problem you should have bought the 70 days thing. Your friends are wrong.

697

00:59:55.409 --> 01:00:00.510

Your friends are wrong, you are, you should have bought your shares.

698

01:00:00.510 --> 01:00:03.599

Those who have about the very early.

699

01:00:03.599 --> 01:00:07.079

They won't got that kind of returns, you know.

700

01:00:07.079 --> 01:00:11.639

And this company, our company select energy systems are known as pneumatic systems.

701

01:00:11.639 --> 01:00:19.409

For the 2526 years now from the 2nd day onwards, we have been paying dividends. Okay.

702

01:00:19.409 --> 01:00:26.909

And if you say minority shareholder might not have value, etc once you are talking about buy it back.

703

01:00:26.909 --> 01:00:31.889

And I'm saying you are saying company, what is the company doing with the money?

704

01:00:31.889 --> 01:00:36.329

Then you say the capital, the cash has been reduced to 380 cross, which is correct. Please tell me.

705

01:00:36.329 --> 01:00:41.039

See, it's ultimately the same thing. Mr. elephant.

```
See, I'm talking about the 3 and 90 growth. It's the price of your total company.
Today's available today.
707
01:00:46.559 --> 01:00:50.130
Ideally, you know, 100% of the company.
708
01:00:50.130 --> 01:00:56.469
Is is priced at 390 close yes you can see the stock market. Mr. let me.
709
01:00:53.789 --> 01:00:59.639
Mr. pouring Joe. Let me let me answer this. It is for the individuals for.
710
01:00:57.469 --> 01:01:00.699
It is for the individuals for.
711
01:01:00.699 --> 01:01:05.750
The market to look at it fine as far as we are.
712
01:01:04.460 --> 01:01:10.159
The company has easily 1000 crowd stuff network, you.
713
01:01:08.409 --> 01:01:11.960
Network through the asset of the.
714
01:01:11.960 --> 01:01:17.630
It's a revelation, the balance sheet audited by qualified audit the audit team.
715
01:01:17.429 --> 01:01:24.840
You please go through that fully and then send an email or, you know, you can you
can approach us in person for clarification.
716
01:01:24.840 --> 01:01:28.260
What figures I told you is correct?
717
01:01:28.260 --> 01:01:32.130
See, I am talking only after the post 1st disinvestment.
718
```

01:00:41.039 --> 01:00:46.559

```
01:01:32.130 --> 01:01:37.590
And the pain dividend, you know, after that, uh, there was 750 dollars of cash.
719
01:01:37.590 --> 01:01:41.579
2013 from there, what is the wealth created?
720
01:01:41.579 --> 01:01:46.469
Today it is totally value. The total company is valued at 390.
721
01:01:46.469 --> 01:01:52.170
If it was a professional and, you know, a minority shareholder, friendly or
expecting.
722
01:01:52.170 --> 01:01:56.699
Management, they would have done like, this 50 or 100 dollars of buyback of.
723
01:01:56.699 --> 01:02:03.239
Which, which creates value not by paying dividends uh, by paying a bonus you don't
create in value.
724
01:02:03.239 --> 01:02:07.170
It's earlier, you know, some market makes doesn't doesn't help.
725
01:02:07.170 --> 01:02:12.179
There's no real wealth creation happening. When you deal, when you give bonus or
split, it won't help.
726
01:02:11.579 --> 01:02:15.150
It won't help your version. You say bye. Bye.
727
01:02:15.150 --> 01:02:20.820
Somebody's version, they say, give me dividend. Okay somebody says, give me bonus
shares.
728
01:02:20.820 --> 01:02:27.139
I know, uh, you know, everyone has his own expectation and her own expectation, but
the company can do only.
729
```

01:02:24.219 --> 01:02:30.750

```
Our own expectation, but the company can do only 1 at a time understand and buy you
back back and all, you know.
730
01:02:27.869 --> 01:02:31.110
Understand and the buy you back and all, you know, it's.
731
01:02:31.110 --> 01:02:34.849
So, it cannot happen overnight when we have in.
732
01:02:34.650 --> 01:02:38.159
English is next year.
733
01:02:38.159 --> 01:02:41.579
We have to concentrate on business growth only.
734
01:02:41.579 --> 01:02:45.409
As much as possible, we work on dividend distribution as well as.
735
01:02:44.610 --> 01:02:49.929
And as well as bonus chefs, et cetera, and, you know, if you insist on.
736
01:02:47.730 --> 01:02:53.380
And, uh, you know, if you insist 1 of their investment.
737
01:02:51.179 --> 01:02:59.949
No, for 1 of their investment, if you insist on buyback, etc. I'm not the person to
answer that. Okay you have.
738
01:02:57.300 --> 01:03:04.409
Okay, you have to invest and we have to capture the market now and you are.
739
01:03:02.309 --> 01:03:07.500
And you are the money money all the.
740
01:03:05.409 --> 01:03:09.349
The money money, all the.
```

01:03:08.550 --> 01:03:13.260

On all the money spent spent to judiciously. 742 01:03:13.260 --> 01:03:19.440 Invested in solar program investor in buying this whole, our plant in Bangalore factory, which is manufacturing. 743 01:03:17.260 --> 01:03:24.150 For the factory, which is manufacturing the factory, which is a manufacturing, the solar panels, et cetera and, uh. 744 01:03:24.150 --> 01:03:30.230 You know, there are there, there is an icon. There is there is a contract everything. Okay. 745 01:03:28.829 --> 01:03:37.360 I know I, how come you are 7,308 gross. 746 01:03:35.460 --> 01:03:41.400 Is it true? It is true. This is what I don't say that. 747 01:03:38.579 --> 01:03:43.269 Not don't say it it is. 748 01:03:42.869 --> 01:03:47.489 It is not true. It remember you prove it anywhere, but time I know what we are doing here. 749 01:03:47.489 --> 01:03:53.570 Today today, the value of the company is 380 goes 50 goes cash balance. 750 01:03:50.969 --> 01:03:57.460 8 years 550 goes cash balance. Please understand that the 5. 751 01:03:55.139 --> 01:03:59.440 The 5 cash balance 550. 752 01:03:58.440 --> 01:04:02.130 550 cash balance 10Million of.

```
01:04:02.130 --> 01:04:08.059
In us, the was invested in Singapore as equity. Please understand that that.
754
01:04:05.199 --> 01:04:11.389
As equity, please understand that back at the time it was 50 gross novelty. 74
gross.
755
01:04:09.860 --> 01:04:12.900
74, okay and then.
756
01:04:12.900 --> 01:04:16.300
Why why you ever 390 today?
757
01:04:16.300 --> 01:04:25.349
Why don't you hear me now? See, I don't want to look at the bodies the price
created in the market and the to decide that is my value. It is up to the.
758
01:04:24.150 --> 01:04:29.610
It is up to the market value is up to the market to decide my value. Okay.
759
01:04:29.610 --> 01:04:33.659
And that's what they're doing it. So.
760
01:04:33.059 --> 01:04:38.909
So, yeah, last year we said all day.
761
01:04:37.110 --> 01:04:43.280
Don't respect we respect the value. You don't.
01:04:40.530 --> 01:04:48.679
We respect the value. You don't you can't pass comments as you wish. Mr. yes, no,
no, no. I'm saying.
763
01:04:45.880 --> 01:04:49.079
Yes, no, no, no, I'm telling you say.
764
01:04:49.079 --> 01:04:56.719
Say, 5 years back. Okay. You say 5 years back a different version. Okay.
```

```
01:04:54.780 --> 01:05:05.809
Okay, perfect. And you are you are completely going opposite and talking something
else. It is not your wish to come in understand that reality should speak for.
766
01:05:03.000 --> 01:05:07.789
Understand that reality should speak for itself you.
767
01:05:06.090 --> 01:05:14.300
You I will forward your own, may I guess back what you sent. Okay. Please. Yeah.
768
01:05:11.610 --> 01:05:15.030
Please? Yeah Yeah.
769
01:05:15.030 --> 01:05:18.119
I had a lot of hope on you, but you disappointed me.
770
01:05:18.119 --> 01:05:25.960
You you can't assume that I say, please don't assume allow the company to perform
1st, allow the company to.
771
01:05:23.280 --> 01:05:29.239
Hello, the company to perform, you know, we have to come out of the various crises
what we.
772
01:05:26.559 --> 01:05:32.480
We have to come out of the various crisis what we have.
773
01:05:29.579 --> 01:05:35.510
All right, this is not time to ask for buyback, etc.
774
01:05:34.880 --> 01:05:40.710
Supporting you, we'll do it the, whatever we do, we do it and they just may not.
775
01:05:40.710 --> 01:05:44.579
You are happy with the 3 line because evaluation that's when you are.
776
01:05:44.579 --> 01:05:50.019
```

```
Said we don't talk about the evaluation to me, sir it is for the model.
777
01:05:48.019 --> 01:05:51.969
It is the only thing you should talk. That's the only thing you should.
778
01:05:51.969 --> 01:05:59.880
No, I will not talk about these my share price all the time. I want to talk about
customer happiness employees.
779
01:05:56.909 --> 01:06:00.449
Happiness our employees, our shareholders.
780
01:06:00.449 --> 01:06:08.730
Okay, in the process of the value in the process value creation happens cities I
appreciate yes. Market as understood the situation.
781
01:06:12.320 --> 01:06:20.130
Okay, all the best Thank you.
782
01:06:20.130 --> 01:06:23.909
No, are you.
783
01:06:23.909 --> 01:06:28.409
So Mr. but.
784
01:06:28.409 --> 01:06:32.309
Shareholder to speak up.
785
01:06:32.309 --> 01:06:37.949
Eva, you can speak now.
786
01:06:37.949 --> 01:06:42.510
Yeah, good afternoon, sir. Can you hear me.
787
01:06:42.510 --> 01:06:47.590
Loud and clear proceed, please.
```

01:06:47.590 --> 01:06:53.369

```
Okay, thank you. Uh, so thanks a lot for providing the parts.
789
01:06:53.369 --> 01:06:59.400
Uh, and few questions on the business performance of the company.
790
01:07:02.550 --> 01:07:07.469
They bring them in start here. Uh, and so, 1st question is that.
791
01:07:07.469 --> 01:07:12.690
For the boundary business, we have indicated that we are going to go to tax.
792
01:07:12.690 --> 01:07:17.789
Uh, uh, it's important to understand what is the plan for the expansion after that.
793
01:07:17.789 --> 01:07:22.300
And, uh, my 2nd, 1.
794
01:07:22.300 --> 01:07:31.769
Mr right? You sorry to interrupt the little louder. Please. Okay. Okay. Yeah. Yeah.
Is it better now?
795
01:07:31.769 --> 01:07:35.179
Yeah, yeah, just makeup. Please. Yeah.
796
01:07:34.980 --> 01:07:43.650
Yeah, so just wanted to understand the CapX plan in Foundry business after this 12
grow that was mentioned in the annual report.
797
01:07:43.650 --> 01:07:47.969
Uh, uh, so what is the, you know, about 3 to 4 years done.
798
01:07:47.969 --> 01:07:51.000
To expand to the business.
799
01:07:51.000 --> 01:07:54.840
That was the 1st question. Secondly, um.
800
01:07:54.840 --> 01:07:59.880
```

```
You know, Foundry, when we see the boundary business and business.
801
01:07:59.880 --> 01:08:03.869
They have predicted format in comment between them. They are very.
802
01:08:03.869 --> 01:08:07.050
Um, I don't think that synergies.
803
01:08:07.050 --> 01:08:12.570
So just want to understand it if management is thinking about the matching the
business.
804
01:08:12.570 --> 01:08:16.800
Uh, great managements on on this.
805
01:08:16.800 --> 01:08:22.229
Hardly, you know, if we see the business.
806
01:08:22.229 --> 01:08:25.500
Yes, and turn into new verticals.
807
01:08:25.500 --> 01:08:28.619
On the store is significant pumps it's stablises.
808
01:08:28.619 --> 01:08:32.550
Uh, can you please provide a detailed business strategy for these products?
809
01:08:32.550 --> 01:08:35.729
Will we be manufacturing this product on? It will be just.
810
01:08:35.729 --> 01:08:41.180
Part of product is as part of BPC and, uh.
811
01:08:40.770 --> 01:08:47.460
Well, it's an installation project, if you can provide more details on this, this
could be.
812
```

01:08:47.460 --> 01:08:55.739

And, uh, and Natalie, if I see the numbers, you know, the solar business, which is other than our active business. 813 01:08:55.739 --> 01:09:00.479 And it continues to struggle on profitability parameters. 814 01:09:00.479 --> 01:09:03.989 Uh, so just, uh, wanted to highlight if we can. 815 01:09:03.989 --> 01:09:07.710 Uh, if we can probably think about that, I think, get that done. 816 01:09:07.710 --> 01:09:12.810 Human resources from this business to, I think the business of Andre business. 817 01:09:12.810 --> 01:09:15.989 Which is still are you must bring some science of. 818 01:09:15.989 --> 01:09:22.140 I think that that might really help, uh, in the long term value patient in the complete. 819 01:09:22.140 --> 01:09:25.500 Uh, and so they clear management parts. 820 01:09:25.500 --> 01:09:28.859 And, uh, so do you have the full question and lastly. 821 01:09:28.859 --> 01:09:33.239 Uh, you know, from the last 18. 822 01:09:33.239 --> 01:09:37.470 Oh, it is it is quite clear that management has. 823 01:09:37.470 --> 01:09:46.079

Um, last year management has indicated the benchmark their sales by how much it is

being created in the business.

```
01:09:46.079 --> 01:09:50.670
Uh, so I would like to I would like to suggest that.
825
01:09:50.670 --> 01:09:54.600
You know, don't by and beta is better to look at.
826
01:09:54.600 --> 01:09:57.689
The return on capital in return on equity.
827
01:09:57.689 --> 01:10:00.960
And, uh, you can you can look at, uh.
828
01:10:00.960 --> 01:10:05.100
Because a lot of stuff, which is generally available on the night that what is.
829
01:10:05.100 --> 01:10:13.949
Problems in looking at I think it's better to look at what return on capital and as
anything that they're looking at. What number.
830
01:10:13.949 --> 01:10:17.310
And lastly.
831
01:10:17.310 --> 01:10:20.609
You know, uh, just to.
832
01:10:20.609 --> 01:10:24.359
Uh, just a small thing that I noticed, so when we.
833
01:10:24.359 --> 01:10:29.399
When we sold our earlier business, some in 2013.
834
01:10:29.399 --> 01:10:33.720
They got certain amount of cash, you know, now, if that.
835
01:10:33.720 --> 01:10:37.260
Yes, would have been invested in plain sin, but.
836
01:10:37.260 --> 01:10:43.140
```

Emptied, and we would not have anything with that cash. No business at all. 837 01:10:43.140 --> 01:10:49.439 And then 110 cash could become now. And what is our book value? I'm not talking about the market value. 838 01:10:49.439 --> 01:10:53.760 But now I think that comparison might be. 839 01:10:53.760 --> 01:10:58.170 The true state of the business, so I don't want any feedback on this. 840 01:10:58.170 --> 01:11:02.310 And, uh, I have not, I'm not providing any people. I'm just. 841 01:11:02.310 --> 01:11:06.449 Uh, trying to trying to think that part would be the right way. 842 01:11:06.449 --> 01:11:13.170 Just success, or failure of the business it management can think that way and compare the 2 values. 843 01:11:13.170 --> 01:11:19.050 Uh, I think that might lead to some of the introspection on the changes required in the. 844 01:11:19.050 --> 01:11:22.229 Uh, I think the next. 845 01:11:22.229 --> 01:11:29.199 That's it for my, you're getting a provide access to these questions for them that okay. 846 01:11:26.430 --> 01:11:29.800

Thank you for your questions and observations in the Foundry side. Yes.

Okay, Mr. I.

01:11:29.800 --> 01:11:35.380

```
848
01:11:33.779 --> 01:11:41.550
Uh, in the Foundry side yes, we have gone ahead with the expansion and, uh, it's,
uh, it's a 2 part expansion.
849
01:11:41.550 --> 01:11:45.329
Uh, 1 is in the Foundry.
850
01:11:45.329 --> 01:11:49.649
We have gone for a fully automated plan.
851
01:11:49.649 --> 01:11:54.039
Integrated with the high pressure molding line, because we have seen.
852
01:11:53.039 --> 01:11:57.359
Because we have seen quite a high demand for engineering products.
853
01:11:57.359 --> 01:12:01.529
And, uh, because we are a approved Foundry.
854
01:12:01.529 --> 01:12:05.789
That is pressure equipment derivative, approved boundary.
855
01:12:05.789 --> 01:12:12.680
When, uh, auto is taking a ship towards CB, et cetera, the engineering.
856
01:12:11.880 --> 01:12:19.090
The engineering product, foundries, in fact, are poised for better growth. So we
have a.
857
01:12:16.350 --> 01:12:19.890
So we have a clear we should.
858
01:12:19.890 --> 01:12:25.260
For doubling the current capacity to 800 per month in the Foundry.
859
01:12:25.260 --> 01:12:30.600
And as I said, the 2 part expansion, 1 part has been all completed.
```

```
860
01:12:30.600 --> 01:12:33.659
During end of April and may.
861
01:12:33.659 --> 01:12:41.729
Uh, the client automation, the automated plan has been installed and its sound
trial run right now in the next few days.
862
01:12:39.420 --> 01:12:44.609
In the next few days, the high pressure molding machine will come.
863
01:12:44.609 --> 01:12:48.869
And unfortunate part was, uh, because of that, he has to come from the Italian.
864
01:12:48.869 --> 01:12:54.090
India and venture from Bangalore landlord was under logged on for several weeks.
865
01:12:54.090 --> 01:12:59.399
So otherwise this mission also would have been completed installation would have
been completed.
866
01:12:59.399 --> 01:13:05.460
And, uh, you know, the machine so the, the balance of items are coming only during
the.
867
01:13:05.460 --> 01:13:10.039
Next week I would say, and by middle of August.
868
01:13:08.880 --> 01:13:12.930
August 5th week, August, we'll do the complete installation.
869
01:13:12.930 --> 01:13:18.899
And then the line will be ready for manufacturing.
870
01:13:18.899 --> 01:13:22.229
See, the quality of casting the quality of, uh.
871
01:13:22.229 --> 01:13:28.470
Productivity et cetera. Everything is, um, and definitely, you know, it has been
```

validated fully well by us and. 872 01:13:28.470 --> 01:13:36.899 Reaching 800 times per month of file, castings is quite certain to happen and the total expansion. 873 01:13:34.289 --> 01:13:42.260 And the total expansion is, uh, going to be around 15 grows in the Foundry. So. 874 01:13:40.409 --> 01:13:47.460 So, what happened is 11.2 Cross has come in as a date from the bank. 875 01:13:47.460 --> 01:13:55.409 At a very, reasonably good rate and, uh, the balance, uh, that is 30% of, uh, 15. 876 01:13:55.409 --> 01:13:59.039 Uh, growth is actually the equity part from. 877 01:13:59.039 --> 01:14:07.819 That is from our own approvals. We are spending that, uh, investment. So, these plant is around 15 quotes basically. And, uh. 878 01:14:05.369 --> 01:14:09.819 And, uh, where you talked about, whether the company. 879 01:14:09.220 --> 01:14:12.300 The company will consider, um, you know. 880 01:14:12.300 --> 01:14:18.340 Separate make it as a separate entity, et cetera, et cetera, but right now legally it is. 881 01:14:17.739 --> 01:14:22.100 It is separate entity, although we do the consolidation and we hold.

And we hold 100% shares in, uh, Amex allies by nature it is. And anyone and entity.

883

882

01:14:21.300 --> 01:14:26.300

01:14:26.300 --> 01:14:32.569

And any right opportunity comes in future, we should explore that, you know, the question I can't.

884

01:14:30.750 --> 01:14:36.869

You know, the question, I can't say, say yes or no, but, you know, any opportunities.

885

01:14:36.869 --> 01:14:43.069

Most will come not not an issue there. That's your 2nd question. Your.

886

01:14:40.680 --> 01:14:46.770

That's your 2nd question your 3rd question is for solar business company has entered into 3 new articles.

887

01:14:46.770 --> 01:14:52.770

See, as a company, traditionally, we have been in the energy storage.

888

01:14:52.770 --> 01:14:57.399

For the last 4 weeks, because every system has had an.

889

01:14:55.800 --> 01:15:02.880

The system has energy storage by default in it, and we are quite trained very well trained in handling different.

890

01:15:00.479 --> 01:15:06.659

Quite trained very well trained in handling different kinds of batteries as components part of systems.

891

01:15:06.659 --> 01:15:13.850

So, we are only making use of our own experience and expertise gained over the years and.

892

01:15:11.220 --> 01:15:19.090

Expertise gained over years and which is going to be a very strong future in the coming years that, uh.

893

01:15:16.850 --> 01:15:20.090

10 years that a solar is the.

```
894
01:15:20.090 --> 01:15:24.680
Giving power, renewable power only during day time post sun our.
895
01:15:23.279 --> 01:15:28.550
Posts on our system, you have to rely on the grid that means that you are going to
going back.
896
01:15:26.550 --> 01:15:34.460
That means that you are going to going back to a fossil for you more more or less,
you are going to fossil fuel based power systems. So.
897
01:15:32.069 --> 01:15:35.460
So our systems, so the peak of it is very.
898
01:15:35.460 --> 01:15:38.659
Critical so that's where we are looking at, storing the.
899
01:15:38.659 --> 01:15:43.829
Which is not fully consumed during the numbers for them in the storage and.
900
01:15:42.630 --> 01:15:45.829
Put them in the storage and then use it for the cover. It's called the.
901
01:15:45.829 --> 01:15:49.960
Shaving or shifting, uh, thereby, you know, the.
902
01:15:49.359 --> 01:15:53.560
The, the additional grid burden is reduced, and even the data.
903
01:15:53.560 --> 01:15:59.470
Is a same to the extent. So, energy storage, your business is a by default it's.
904
01:15:58.470 --> 01:16:05.649
By default, it's part and parcel of any solar company who is a full fledged solar
company because we.
905
01:16:04.170 --> 01:16:09.210
Because we are not just we are not just the PPC. We are not just.
```

```
906
01:16:08.609 --> 01:16:12.649
We are not just apparel manufacturers, but we are, we are everything.
907
01:16:11.850 --> 01:16:17.310
We are everything okay. We are at 360 company in this space and to be out to do
everything possible.
908
01:16:17.310 --> 01:16:22.899
With the renewable energy, so that is happening already. That is very much
happening.
909
01:16:20.600 --> 01:16:24.869
Happening already. There is very much happening. Solar pumps is not.
910
01:16:23.670 --> 01:16:28.529
Solar pumps is not new because we have so far supplied more than 10,000 water
pumps.
911
01:16:28.529 --> 01:16:36.029
In add our projects, and then in telling on a seminar to a different different
states, we have been doing.
912
01:16:33.529 --> 01:16:37.829
Different different states we have been doing your time to about. I've been last 2
years.
913
01:16:37.829 --> 01:16:42.579
Look at that in fact, India is getting flooded all over so the water pump.
914
01:16:41.579 --> 01:16:48.229
So, the water pump business is a little bit slow. You all 1 can understand that and
we.
915
01:16:46.619 --> 01:16:49.829
And with regards to stabilize it, that's.
916
01:16:49.829 --> 01:16:58.289
You know, an industry that is known to us very well. Uh, slowly, we thought we
```

```
should launch, uh, stabilizers for special applications hospital and, uh.
917
01:16:58.289 --> 01:17:02.479
Uh, the the real time, uh, based applications and including.
918
01:17:01.680 --> 01:17:04.770
Including the CnC machines and.
919
01:17:04.770 --> 01:17:09.619
Uh, various process industries, so that's, uh, you know, we thought of utilizing
this back.
920
01:17:08.220 --> 01:17:11.939
Utilizing the capacity in our, um.
921
01:17:11.939 --> 01:17:18.750
You know, Salem factory, because it is doing a lot of sheet metal work, lot of coil
related Transformer, related work.
922
01:17:18.750 --> 01:17:24.250
So, the spare resources can be very well utilized in a, you know.
923
01:17:23.250 --> 01:17:26.850
Uh, you know, activity, and then if the volume picks, we can expand.
924
01:17:26.850 --> 01:17:30.260
It's not a problem so these are the 3 things.
925
01:17:30.060 --> 01:17:37.079
Things that you touched on energy, storage, water bombs and so when it comes to.
926
01:17:34.350 --> 01:17:39.279
stablises, so, when it comes to, uh, you know, you said, uh, when it is.
927
01:17:38.680 --> 01:17:42.000
Pc business and model business are not doing that. Great.
928
01:17:42.000 --> 01:17:46.979
```

```
It is doing well, so how about the going to look at the future?
929
01:17:46.979 --> 01:17:51.229
Certainly in our today, the module factory is not able to show a lot of.
930
01:17:51.229 --> 01:17:55.189
For it terms, as you said, that maybe return on investment it or not.
931
01:17:55.189 --> 01:18:04.119
Equity or even simple, even the yes. A separate, uh, you know, you, if you look at,
but at the same time, the.
932
01:18:01.680 --> 01:18:05.119
But at the same time, the module is produced by.
933
01:18:05.119 --> 01:18:11.619
The factory they're categorized as tier 1 best in class modules and as 1 of the
directors.
934
01:18:08.779 --> 01:18:13.020
Modules, and as 1 of the directors is, we see.
935
01:18:12.020 --> 01:18:16.359
Have you seen it? Allow me pronounced we are the company with the least warranty.
936
01:18:16.359 --> 01:18:19.439
Claim to the country, meaning.
937
01:18:19.439 --> 01:18:22.829
The modules that are supplied to our own.
938
01:18:22.829 --> 01:18:30.359
With is almost 0, warranty claims that gives us stability and I showed power
generation there. So you get your profits.
939
01:18:30.359 --> 01:18:36.399
If not as a product sold into the PCs, at least as high yield energy and a.
940
```

01:18:33.840 --> 01:18:39.800

At least as high yield energy and higher uptime outcome, but.

941

01:18:38.579 --> 01:18:45.859

But maybe are not going to say that is the answer to this, which is why we contemplate to expand the.

942

01:18:43.260 --> 01:18:50.460

Which is why we, we contemplate to expand the plan to a higher capacity for with the higher capacity. Only we can negotiate with.

943

01:18:47.659 --> 01:18:51.210

Your capacity only we can negotiate with the.

944

01:18:51.210 --> 01:18:57.369

Or we can negotiate with the or et cetera for supplier 5,100.

945

01:18:55.770 --> 01:19:02.840

For supply, 5,100, megabytes kind of a single bulk orders. See, today, that is a gap. We are not the preferred.

946

01:18:59.970 --> 01:19:05.750

See, today, that is a gap. We are not the preferred, uh, suppliers for a single order of 50 or.

947

01:19:03.439 --> 01:19:11.520

For a single order of 50 or 100 megabytes, because have our limitation we capacity then, you know, that is the time we can have the.

948

01:19:09.119 --> 01:19:13.109

Then, you know, that is the time we can have the, uh, uh, you know, the.

949

01:19:13.109 --> 01:19:16.569

You're not about to say opportunity to negotiate.

950

01:19:16.569 --> 01:19:21.239

The inward cost your suppliers, you can negotiate carefully because you have the buy in power.

```
01:19:21.239 --> 01:19:27.680
And then we can take it to the market with with definitely with the margins also,
make it.
952
01:19:25.079 --> 01:19:29.949
A bit definitely, it's the margins also, making India has is going to have.
953
01:19:28.949 --> 01:19:33.119
Is going to have at 1 page, you know, we all have the.
954
01:19:33.119 --> 01:19:38.640
Insight of what government has already announced. So that is going to be.
955
01:19:37.439 --> 01:19:42.529
So, that is going to be more and more protection for making India products that.
956
01:19:40.659 --> 01:19:44.159
Taking India products that means the entry tax for the.
957
01:19:44.159 --> 01:19:47.180
Foreign brands will be higher, then, you know, that.
958
01:19:47.180 --> 01:19:51.289
Will ensure our protection today if you ask low solar panel manufacturer in the.
959
01:19:50.890 --> 01:19:55.949
In the country is making that kind of profits the gods of the dumping by various
countries.
960
01:19:54.949 --> 01:19:58.970
By various countries, so, once government gives that kind of a.
961
01:19:58.970 --> 01:20:03.239
Then your question will be naturally answered a mislabel.
962
01:20:03.239 --> 01:20:08.850
So, you know, every, every single panel manufacturer is going.
```

01:20:06.850 --> 01:20:14.550 Every single panel manufacturer is going through this kind of oppression, because the other country started dumping, you know, the country that has been dumping in the. 964 01:20:11.729 --> 01:20:18.770 You know, the country that has been dumping in the in your in European Union, they were slapped with the 40 s. 965 01:20:15.949 --> 01:20:22.720 European Union, they were slapped with the 47% entry tax, you know, that I think that's why, but also. 966 01:20:20.789 --> 01:20:24.720 Swipe also, if you look at the same country. 967 01:20:24.720 --> 01:20:30.930 7 panel centering China. Sorry us they go through 17, India tags and India is. 968 01:20:28.260 --> 01:20:33.210 17% indeed tags and India is contemplating something like 40%. 969 01:20:33.210 --> 01:20:38.390 But we have to see what is going to be a reality in the, in that area. So. 970 01:20:36.810 --> 01:20:42.550 Area so any day, like a directory was the same. 971 01:20:40.479 --> 01:20:45.680 Independent directors the Sam pronounced premium pronounced. 972 01:20:43.750 --> 01:20:49.979 Being pronounced see, this is a fantastic industry to be in, but. 973 01:20:48.149 --> 01:20:52.579

01:20:52.579 --> 01:21:01.220

974

But as you said, we have to find to, you.

Various areas, and also, you know, we are not an AB, data driven company as I've

```
been telling very clearly, we are very, very customer centric company because we.
975
01:20:58.710 --> 01:21:02.619
We are very, very customer centric company because without good customers, and with
the.
976
01:21:02.619 --> 01:21:05.920
Our customer satisfaction, we cannot.
977
01:21:05.920 --> 01:21:11.789
Really be in the industry for a long time. That's how we grew our new business and
with.
978
01:21:11.789 --> 01:21:15.439
If they're top ranking as they know number 1 company for nearly 20.
979
01:21:14.989 --> 01:21:18.970
20 plus years, and, uh, who was who.
980
01:21:18.970 --> 01:21:23.640
Most of the brand, our brand numeric, they also enjoying the number 1 portion even
now.
981
01:21:23.640 --> 01:21:26.890
So we want to do something like that in this whole.
982
01:21:26.890 --> 01:21:32.939
Space, but, you know, because all our industry is largely driven by government
policies.
983
01:21:32.939 --> 01:21:37.960
Different discounts in different states. Each 1 has his own version. There's.
984
01:21:37.560 --> 01:21:45.069
Uh, the states have different policies, so these are the reasons, you know, many,
many uncertainties in the past has.
985
01:21:43.390 --> 01:21:48.619
```

Past has given us little bit of a job. I would call it as a job.

```
986
01:21:47.470 --> 01:21:51.659
Joel, in terms of higher earnings.
987
01:21:51.659 --> 01:21:54.960
But we are laying a very strong foundation, as he rightly said.
988
01:21:54.960 --> 01:21:57.989
Our business is definitely giving us good results.
989
01:21:57.989 --> 01:22:02.600
Which is why we also equally invest our monies our efforts.
990
01:22:01.090 --> 01:22:04.560
Our efforts our own high quality panels.
991
01:22:04.560 --> 01:22:10.420
In building the base, so 5 years down the line, assume our bases.
992
01:22:07.619 --> 01:22:14.529
So, 5 years down the line, assume our, something like 400 Mega what are your
megawatt then you'd say from.
993
01:22:12.420 --> 01:22:16.050
Then you'd say different situation.
994
01:22:16.050 --> 01:22:23.359
So we are, uh, in fact, accelerating our speed of coverage also swipe up. So.
995
01:22:21.869 --> 01:22:28.220
So, once again, I know Thank you for mentioning that. What is your and.
996
01:22:25.359 --> 01:22:31.539
Um, what is your and E, so I would rather be very keen to have.
997
01:22:28.739 --> 01:22:32.960
So, I would rather be very keen to have more, uh, uh.
```

```
01:22:32.760 --> 01:22:38.510
Uh, yes, right. Free cash flow to entity. That's what we would like.
999
01:22:36.449 --> 01:22:42.239
That's what we would like to do more. So, let's let's work towards that.
1000
01:22:40.170 --> 01:22:43.859
So, let's let's work towards that, um, that, um.
1001
01:22:43.859 --> 01:22:48.000
Hope to some extent, I could answer your questions.
1002
01:22:48.000 --> 01:22:53.729
Are you there.
1003
01:22:57.949 --> 01:23:03.000
Yes, I was telling that so that's that would not respond. Yes, I think.
1004
01:23:03.000 --> 01:23:06.600
Uh, thanks, I think you provided a very, very set of.
1005
01:23:06.600 --> 01:23:11.699
A set of questions, and I think that.
1006
01:23:11.699 --> 01:23:16.170
You are more focused on cash flows yeah cash goes back.
1007
01:23:16.170 --> 01:23:21.090
And that's not, you know, there's many people get mad easily.
1008
01:23:21.090 --> 01:23:27.569
The specialist has to be in light of capital investment that we do to generate
those cash flows. That's why.
1009
01:23:27.569 --> 01:23:30.779
Arteries and I don't see that much more important. Yes.
```

998

```
01:23:35.609 --> 01:23:41.039
Yeah, sorry I was just muted so I think Thanks for.
1011
01:23:39.420 --> 01:23:44.520
Uh, so, I think textbook writing all the other questions. My dad's that's.
1012
01:23:44.520 --> 01:23:48.819
Thanks for the time that's it too much. Thank you.
1013
01:23:48.109 --> 01:23:51.510
Thank you thank you very much. See you soon. Bye. Bye.
1014
01:23:51.510 --> 01:23:58.590
Who shadows for how you raised the tenant uh.
1015
01:23:58.590 --> 01:24:02.819
Please remain director was kind enough.
1016
01:24:02.819 --> 01:24:06.600
In giving lucid the explanation.
1017
01:24:06.600 --> 01:24:09.750
For water East, thank you.
1018
01:24:09.750 --> 01:24:16.020
To continue the process of the meeting.
1019
01:24:16.020 --> 01:24:19.800
The process of the team.
1020
01:24:19.800 --> 01:24:32.159
Working results will be declared along with the scrutiny says, report within 2
working days from the conclusion of this meeting and it will be placed on the
website or the company.
1021
01:24:32.159 --> 01:24:35.279
W, W.
```

```
01:24:35.279 --> 01:24:39.510
Not selectors dot com and down the website of cdsl.
1023
01:24:39.510 --> 01:24:42.930
W, W. com.
1024
01:24:42.930 --> 01:24:50.159
The same will be communicated to the stock exchanges, limited international stock
exchange.
1025
01:24:56.310 --> 01:25:00.720
Before concluding I would like to appreciate and can it.
1026
01:25:00.720 --> 01:25:03.840
The company as soon as the director.
1027
01:25:03.840 --> 01:25:11.640
Or having contributed recently 1 piece to the chief ministries certainly find.
1028
01:25:11.640 --> 01:25:17.250
To enabling the government to tied our represent ongoing.
1029
01:25:17.250 --> 01:25:23.130
And, um.
1030
01:25:23.130 --> 01:25:26.699
Thank you.
1031
01:25:26.699 --> 01:25:30.810
That is I declared the meeting as trust.
1032
01:25:30.810 --> 01:25:35.609
And thank you all for the operation in ensuring a smooth inductive meeting.
1033
01:25:35.609 --> 01:25:42.449
Now, a director of texts.
1034
01:25:42.449 --> 01:25:45.750
```

```
Evening everyone.
1035
01:25:45.750 --> 01:25:50.670
It gives me great pleasure to propose the work of things for today's meetings.
1036
01:25:50.670 --> 01:25:54.930
At the outset I would like to be determined.
1037
01:25:54.930 --> 01:25:57.989
The managing director, the board members.
1038
01:25:57.989 --> 01:26:02.010
And the shareholders for conducting the sprinter 6 success.
1039
01:26:02.010 --> 01:26:09.510
Especially extend that to all our shareholders for reporting trust in the company
and for being with us.
1040
01:26:09.510 --> 01:26:12.659
I also take this opportunity.
1041
01:26:12.659 --> 01:26:16.800
So, my job auditors.
1042
01:26:16.800 --> 01:26:23.130
The legal counsel scrutinize the bankers government of India.
1043
01:26:23.130 --> 01:26:27.449
Tv stock exchange for the professional guidance and support.
1044
01:26:27.449 --> 01:26:30.539
I wish to convey my thanks to our distributors.
1045
01:26:30.539 --> 01:26:34.470
Suppliers customers, and to all staff.
1046
```

01:26:34.470 --> 01:26:38.310

For the payments contribution to the growth and development.

```
1047
01:26:38.310 --> 01:26:41.699
Of the company, especially in this challenging times.
1048
01:26:41.699 --> 01:26:45.270
Last, but not the least I would like to thank.
1049
01:26:45.270 --> 01:26:50.819
For making this meeting happen, virtually during this testing times of pandemic.
1050
01:26:50.819 --> 01:26:57.689
Thank you on and on Stacy stays strong. Thank you.
1051
01:26:57.689 --> 01:27:03.930
With the permission of to.
1052
01:27:03.930 --> 01:27:12.899
Is to inform that to the meeting has been officially concluded thanks everyone for
joining this evening. Thank you.
1053
01:27:12.899 --> 01:27:17.489
Thank you, sir. Thank you. Sir. Sir we are.
1054
01:27:16.489 --> 01:27:23.979
Thank you so much. Thank you. All. Thank you. Thank you.
1055
01:27:21.060 --> 01:27:24.479
Thank you.
1056
01:27:24.479 --> 01:27:29.279
Thank you.
```